



HUMAN
SERVICES
DEPARTMENT



NEW MEXICO
RURAL HEALTH CARE DELIVERY FUND
TECHNICAL ASSISTANCE
AUGUST 18, 2023

INVESTING FOR TOMORROW, DELIVERING TODAY.

BEFORE WE START...

On behalf of all colleagues at the Human Services Department, we humbly acknowledge we are on the unceded ancestral lands of the original peoples of the Pueblo, Apache, and Diné past, present, and future.

With gratitude we pay our respects to the land, the people and the communities that contribute to what today is known as the State of New Mexico.



Evening drive through Corrales, NM in October 2021.
By HSD Employee, Marisa Vigil



MISSION

To transform lives. Working with our partners, we design and deliver innovative, high quality health and human services that improve the security and promote independence for New Mexicans in their communities.

GOALS



We help NEW MEXICANS

1. Improve the value and range of services we provide to ensure that every qualified New Mexican receives timely and accurate benefits.



We communicate EFFECTIVELY

2. Create effective, transparent communication to enhance the public trust.



We make access EASIER

3. Successfully implement technology to give customers and staff the best and most convenient access to services and information.



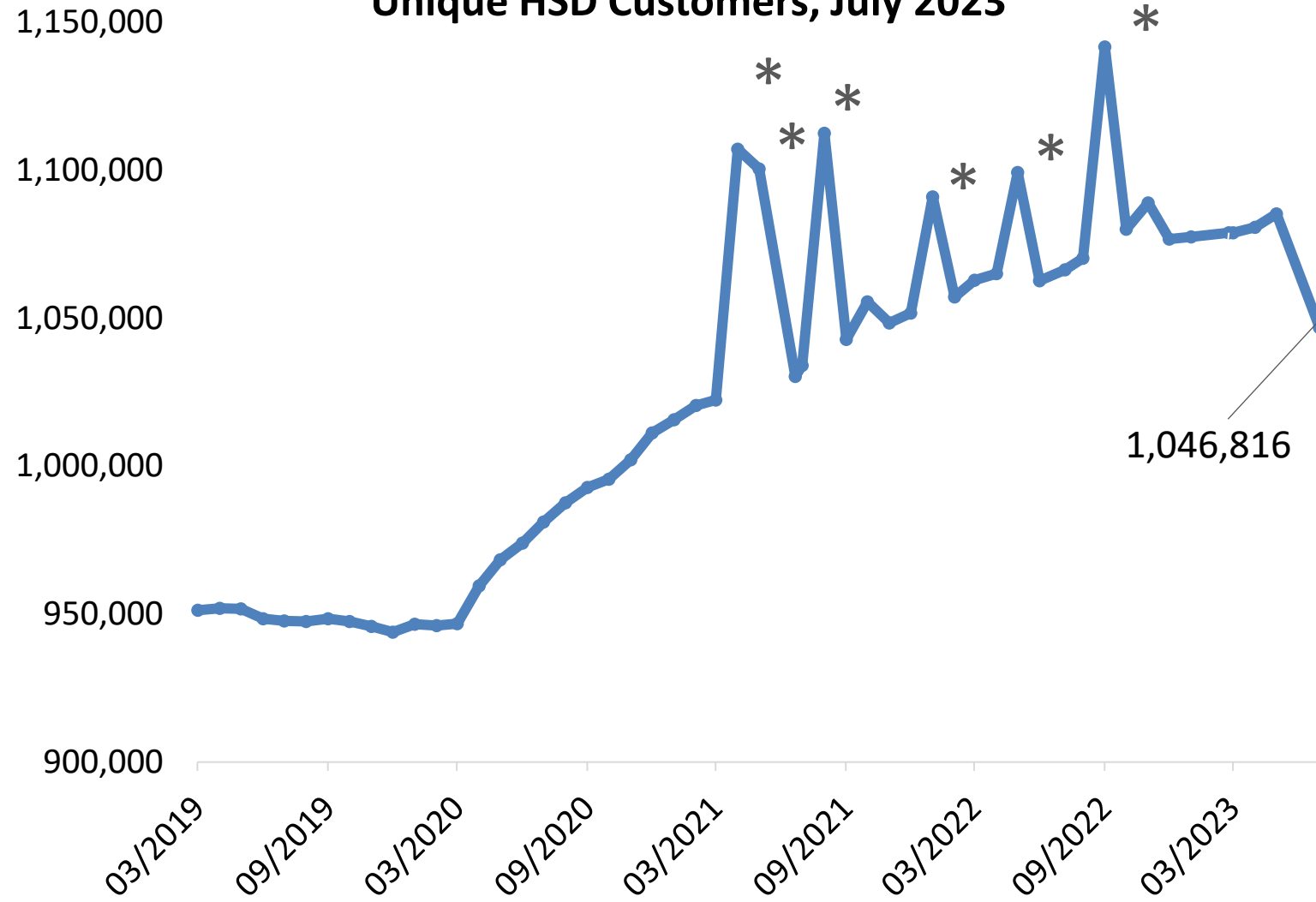
We support EACH OTHER

4. Promote an environment of mutual respect, trust and open communication to grow and reach our professional goals.



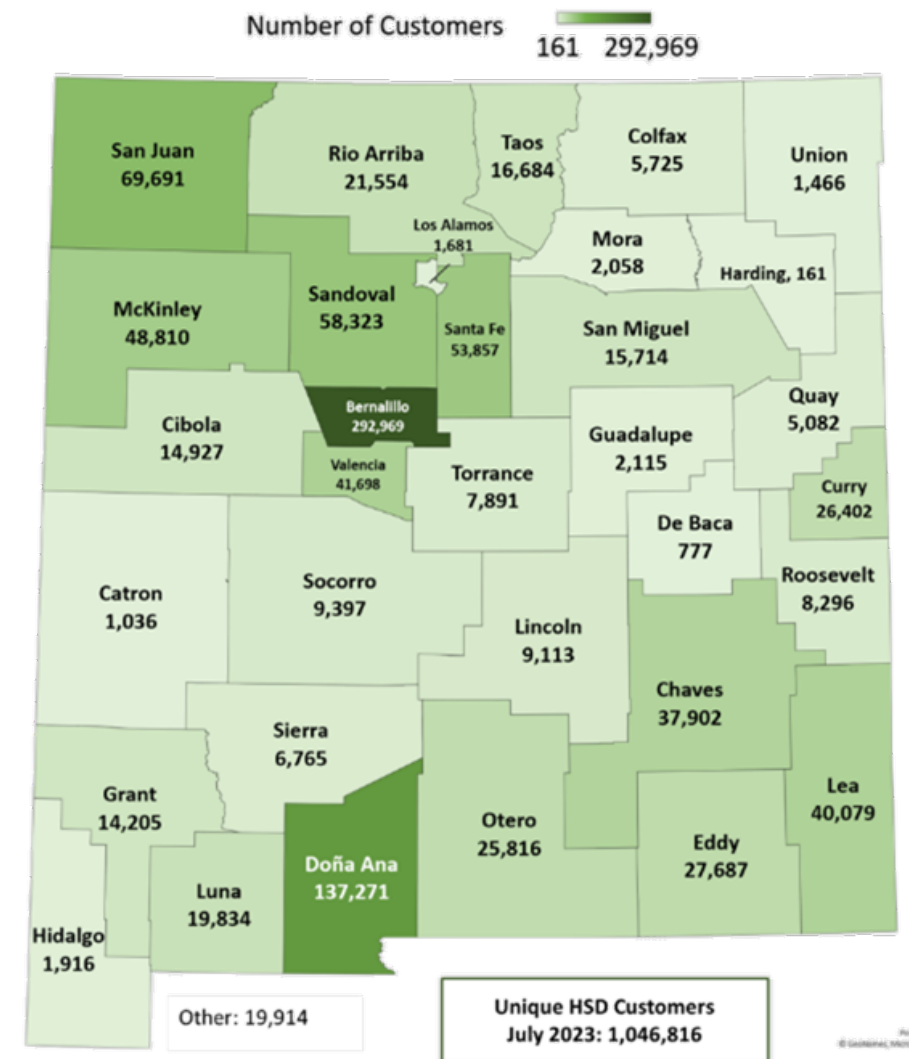
HSD SERVES 49% OF NEW MEXICANS

Unique HSD Customers, July 2023




*Months with a Pandemic EBT Payment

Unique HSD Customers, July 2023



CALL TO ACTION: IT'S TIME TO RENEW NM!




It's Time to Renew NM!



Get Ready to Renew!


Everyone enrolled in **Medicaid** and/or **SNAP** will need to renew when they are notified.

▶ Learn more at renew.hsd.nm.gov




3 Steps to Renew Medicaid and SNAP




- 1 Update Your Contact Information** 
Go to yes.state.nm.us and update your contact information in the chat. We will need this information to send your renewal notice!
- 2 Watch for Your Turquoise Envelope** 
The New Mexico Human Services Department will send your renewal notice in a turquoise envelope with instructions on how to renew.
- 3 Complete Your Renewal Application**
When notified, log in at yes.state.nm.us click **Renew My Benefits** and complete your renewal application. The fastest way to get your renewal processed is online.

 If you are no longer eligible for Medicaid, you still may have low- or no-cost health coverage options! Learn more at beWellnm.com

renew.hsd.nm.gov




Home SuperStars Q&A Renew NM Partners Partners Toolkit Stay Covered

Languages:  Select Language  

Renew NM Partner Toolkit

In your Renew NM Partner Toolkit, you will find ready-to-use communications that are designed to educate New Mexicans about the process and importance of renewing their Medicaid and SNAP eligibility. Check out all of your free materials below:

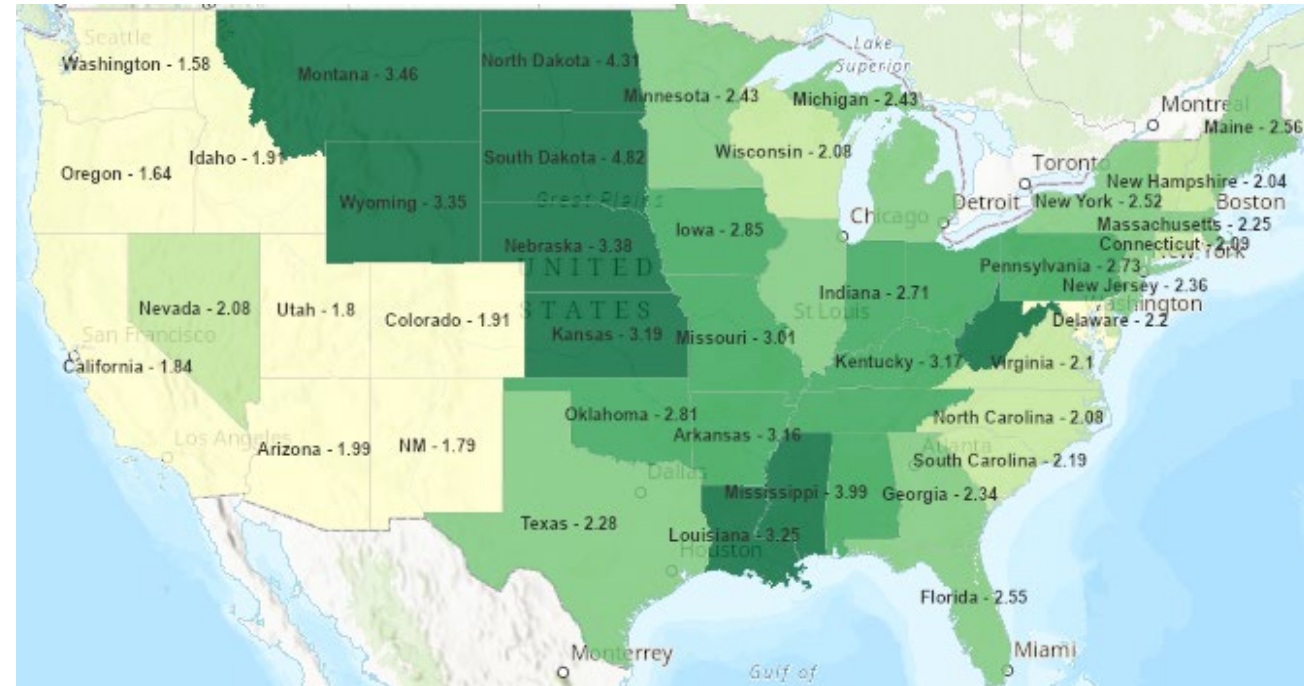


renew.hsd.nm.gov/partners-toolkit

RURAL HEALTHCARE DELIVERY FUND OVERVIEW

- Fund was established through 2023 [Senate Bill 7](#)
- \$80M appropriated to HSD for SFYs 24-26
- Fund provides start-up grant funding for new or expanded services in rural NM counties.
 - Services can include:
 - Inpatient
 - Outpatient
 - Primary Care
 - Specialty Care
 - Behavioral Health

Hospital General Beds by State per 10,000 Population, 2020



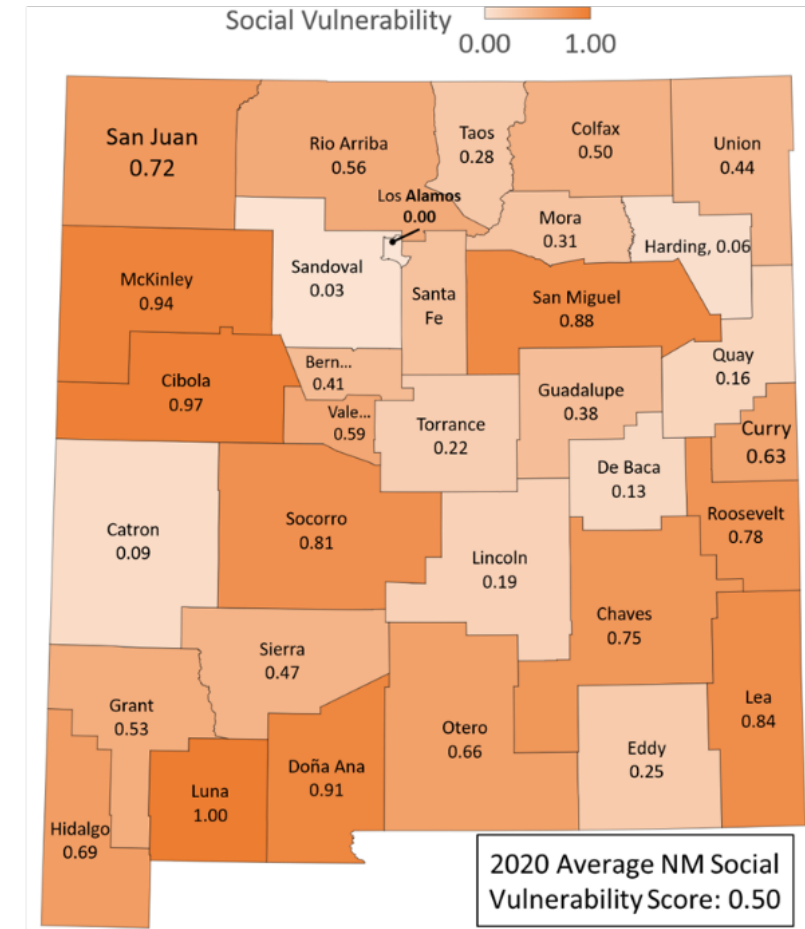
Source:

<https://nmcdc.maps.arcgis.com/home/webmap/viewer.html?webmap=dc5a4b4a10f5458c8cccd1160c55710a>

APPLICANT REQUIREMENTS

- Applicants must be providing services in a Rural County (*population of 100,000 or fewer as defined by the most recent decennial census*)
- Applicant is a Medicaid Enrolled Provider and actively serves New Mexico Medicaid recipients.
- Applicant must be providing a new and/or expanded health care service.
- Applicant must meet state licensing requirements to provide health care services.

2020 Social Vulnerability Score by County
Higher score indicates higher vulnerability



Source: NM Social Vulnerability by County,, U.S. Centers for Disease Control and Prevention

COVERED COSTS

Allowable Costs

- Start-up costs such as the planning, development, and operation of rural health care services, including legal fees; accounting fees; costs associated with leasing equipment, a location or property; depreciation of equipment costs; and staffing costs.
- Defrayed operating losses for a new or expanded service, meaning the projected difference between recognized revenue and allowable costs for the grant period.
- Provision of new or expanded health care services that will result in operating losses.

Prohibited Costs

- Existing services that are not experiencing operating losses.
- Capital (e.g. construction or purchase of land or buildings) costs are prohibited.

RHCDF TIMELINE

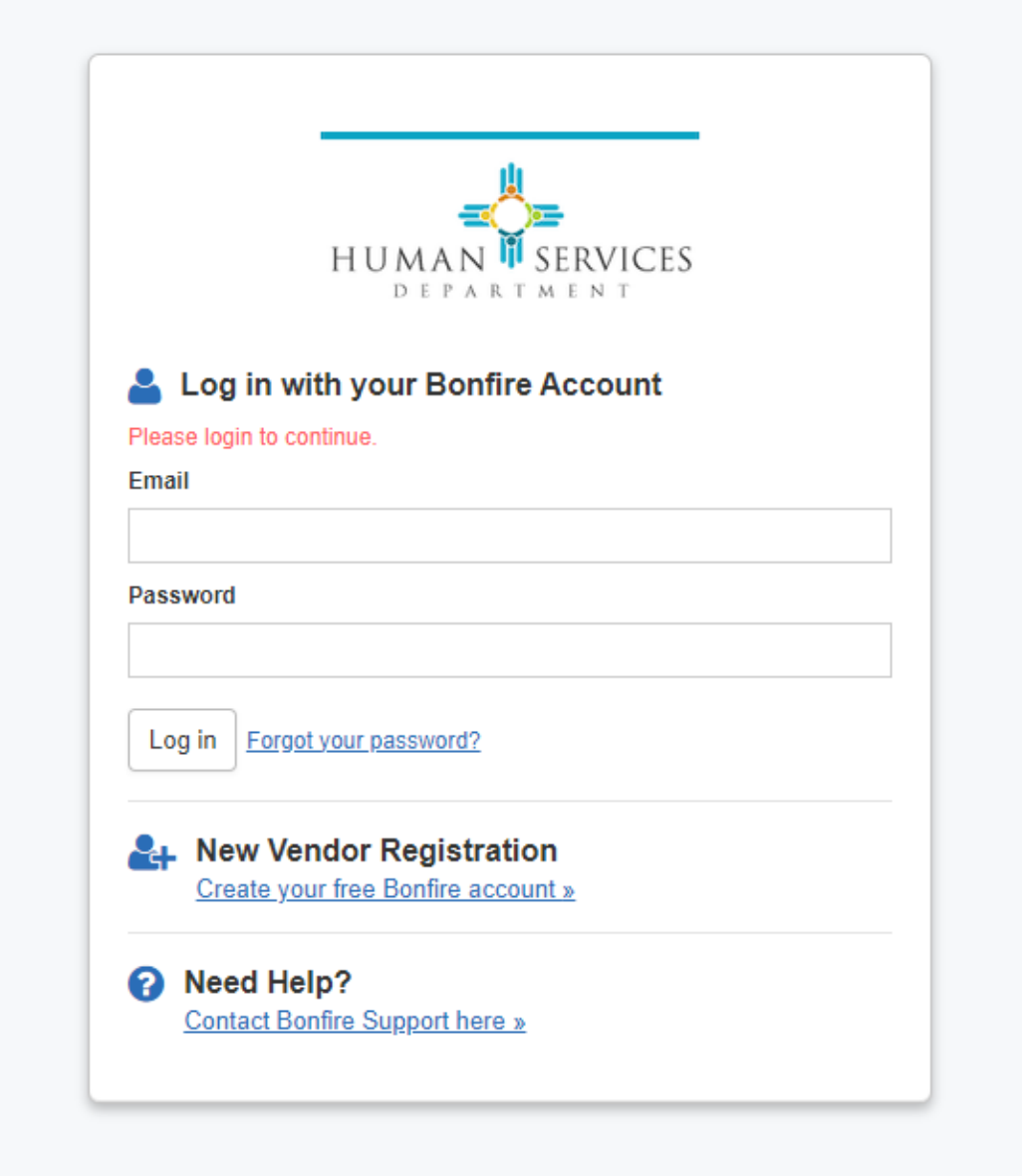
Action	Responsible Party	Deadline
1. Issue RFA – This RFA is issued by HSD.	HSD	August 1, 2023
2. RHCDF Technical Assistance Webinar	HSD	August 17, 2023
3. RHCDF Tribal Technical Assistance Webinar	HSD	August 18, 2023
4. Online Application Open	HSD	August 21, 2023
5. Deadline to Apply (All applicants)	HSD	October 6, 2023
a. Early deadline to be considered for “New Mexico Health Care Access Champion” expedited funding. Champions must be able to demonstrate immediate service implementation.		September 21, 2023
6. Application Review – Applications will be reviewed by HSD. A cross-sector and cross-agency Evaluation Committee may also review and score applications. HSD may initiate discussions, at their discretion to clarify aspects of the application. However, applications may be accepted and reviewed without such discussion.	HSD	September 13– October 27, 2023
7. Notification of Award	HSD	October 31, 2023
a. “New Mexico Health Care Access Champion” expedited funding award notification.		October 5, 2023
8. Contracting – Contract will be finalized. If mutually agreeable terms cannot be reached with the awarded applicant in the time specified, HSD reserves the right to finalize funding with a different applicant.	Awarded Applicant & HSD	November 1- December 30, 2023
a. “New Mexico Health Care Access Champion” contracting.		October 9 – 30, 2023
9. Funding Start Date	Awarded Applicant	January 1, 2024
a. “New Mexico Health Care Access Champion” funding start date.		November 1, 2023

RHCDF NEW MEXICO HEALTH CARE ACCESS CHAMPION

- Applicant must meet RHCDF eligibility criteria.
- Applicant must be ready to implement new or expanded service work in calendar year 2023.
- Applicants not chosen for the “New Mexico Health Care Access Champion” award will still be eligible and considered for the RHCDF award.
- There will be a check-box in the application for those who want to be considered for the early award cycle.

APPLICATION SUBMISSION

- Applications can be submitted beginning **Monday, August 21, 2023**
- Application website link will be posted to the Primary Care Council website.
- Applicants will need to register for the Bonfire website in order to complete the application:
<https://newmexicohsd.bonfirehub.com/login>



The screenshot shows the login interface for the Human Services Department's Bonfire system. At the top center is the department's logo, which consists of a stylized human figure with arms raised, surrounded by a circular arrangement of colored dots (blue, green, yellow, orange, red). Below the logo, the text "HUMAN SERVICES DEPARTMENT" is displayed in a clean, sans-serif font. The main heading is "Log in with your Bonfire Account", accompanied by a blue person icon. Below this, a red message states "Please login to continue." The form includes two input fields: "Email" and "Password". A "Log in" button is positioned to the left of a link that says "Forgot your password?". Below the login section, there are two more options: "New Vendor Registration" with a plus icon and a link "Create your free Bonfire account »", and "Need Help?" with a question mark icon and a link "Contact Bonfire Support here »".

THANK YOU



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