

Title of RFP - Questions and Answers

21-630-8000-0002

#	RFP Reference	Question	Response
1	Facility Rates, Audits, Payments, CMS Compliance & Reporting	On the Bonfire portal there is a place to upload a file for Appendix F Organization Reference Question, however, our clients are supposed to send the document directly to the State. Could the State please clarify what we should upload?	Submit questions to Procurement Manager. Refer to Appendix F
2	Facility Rates, Audits, Payments, CMS Compliance & Reporting	Section IV C. 5 Cost (p. 41) - This section indicates that the “total price for the contract will be based on the number of facilities contained in the attached list of providers (Appendix 1).” We were unable to locate Appendix 1 in the RFP document, for purposes of preparing the cost proposal what provider counts should be used for each provider type?	See Amendment # 2, Refer to Procurement Library.
3	Facility Rates, Audits, Payments, CMS Compliance & Reporting	3.Section IV C.5. Cost (p.41) – The formula provided in the Mandatory Cost Specifications would appear to result in cost that exceeds a four-year contract term. Would it be correct to assume that the definition of A should be the “Price for conducting typical audit work in Year 1”, and C1 should be “Total price of Year 1 for the Contract”? Then the second formula would be $C1 + C2 + C3 + C4 = T$, where C4 would be C3 plus inflator?	See Amendment # 2.
4	Facility Rates, Audits, Payments, CMS Compliance & Reporting	Scope of Work #2 CMS 64 Audits, Section V.H.1. (p. 36)-The section outlines an MLR examination will be completed on the three MCO’s December 31, 2023 MLR submission. Will the State please clarify that only an examination will be completed on the MLRs submitted on December 31, 2023 rather than the MLRs submitted annually each December 31 of the four-year contract	One examination would be due on December 31, 2023.

		period by the three MCOs?	
5	Facility Rates, Audits, Payments, CMS Compliance & Reporting	Who are the current vendors, if any, providing support for these SOWs?	Myers& Stauffer.
6	Facility Rates, Audits, Payments, CMS Compliance & Reporting	What are the current annual fees paid to vendors for these two scopes of work?	All contracts are public and posted to the Sunshine Portal.
7	Facility Rates, Audits, Payments, CMS Compliance & Reporting	What is the total desired annual budget for Scope of Work #1 Facility Rates, Audits & Payments?	Undetermined and to be negotiated.
8	Facility Rates, Audits, Payments, CMS Compliance & Reporting	What is the total desired annual budget for Scope of Work #2 CMS 64 Audits?	Undetermined and to be negotiated.
9	Facility Rates, Audits, Payments, CMS Compliance & Reporting	Who are your current vendors providing support for each scope of work, and how long have they been providing support?	See question #5. Contracts are not to exceed a four-year term as Per NM Procurement Code 13-1-150 .
10	Facility Rates, Audits, Payments, CMS Compliance & Reporting	The RFP indicates that there could be awards extended to separate vendors for each SOW. Is there a possibility of multiple vendor awards extended within a single SOW?	No.
11	Facility Rates, Audits, Payments, CMS Compliance & Reporting	<p>Regarding Scope of Work #2 – Section V. Managed Care Organization (MCO) Financial Audit:</p> <ul style="list-style-type: none"> a. 42 CFR §438.602(e) requires audits of encounter and financial data. V.H.1. specifically refers to audits of MLR. Can you please elaborate on this section or confirm that you are only interested in the audit of MLR, and not other encounter or financial data? b. Do they have separate independent annual financial audits from the overall system? c. Are internal financial statements created monthly and are they done so in accordance with GAAP? d. Is MLR analyzed internally by management, and if so, can you describe 	<ul style="list-style-type: none"> a. The only expectation is the MLR unless otherwise directed by CMS. b. Not required in the RFP per the SOW. c. Not required in the RFP per the SOW. d. MLR is currently being analyzed and therefore there are no deliverables.

		that process, outcomes, and any material shortfalls from MLR targets?	
12	Facility Rates, Audits, Payments, CMS Compliance & Reporting	Are the oral presentations for finalists planned to be on-site, or will they be virtual due to the COVID- 19 pandemic?	Virtual.
13	Facility Rates, Audits, Payments, CMS Compliance & Reporting	With regard to the cost reports, how many are there, and what is the current staffing and level of effort (by hours) required to complete them annually?	See Amendment # 2 , procurement Library. Staffing and level of effort is dependent on offeror.
14	Facility Rates, Audits, Payments, CMS Compliance & Reporting	What are the state cost reports to be covered?	See Amendment # 2, Refer to Procurement Library
15	Facility Rates, Audits, Payments, CMS Compliance & Reporting	What are the totals entities per type (i.e., hospitals, HHA's, FQHC's, RHC's, AARTC's, CTC's and LTC) required to be audited?	See Amendment # 2, Refer to Procurement Library.
16	Facility Rates, Audits, Payments, CMS Compliance & Reporting	What is the field audit versus desk audit cadence and frequency per year for each entity type over the four-year contract term?	<p>Review NMAC Hospital – NMAC 8.311.2 Hospital Services and 8.311.3 and SPA 4.19-A page 29 E. Audits</p> <p>Nursing Facilities- NMAC 8.312.2 Nursing Facility Services and 8.312.3 Cost-Related Reimbursement NF,SPA 4.19-D Part I</p> <p>ICF-ID-8.313.2 Intermediate Care Facilities and 8.313.3 Cost-Related Reimbursement ICF,SPA 4.19-D Part II</p> <p>Home Health Agencies-NMAC 8.325.9 Home Health Services</p>
17	Facility Rates, Audits, Payments, CMS Compliance & Reporting	Under Scope of Work #1, Section III. BB. Safety Net Care Pool (SNCP) Programs, are recommendations for	Yes.

		improvement from the vendor beyond identifying “missing data elements or supporting documentation” (2e) in scope?	
18	Facility Rates, Audits, Payments, CMS Compliance & Reporting	Could you provide copies of current reports?	See Amendment # 2, Refer to Procurement Library.
19	Facility Rates, Audits, Payments, CMS Compliance & Reporting	Please describe the relationship with your current vendor.	Question is not in relation to RFP Section C General Requirements or Scope of Works.
20	Facility Rates, Audits, Payments, CMS Compliance & Reporting	What major events, internal process, and/or policy changes have occurred or are expected to occur that you expect may impact this work?	See question 19.