



HUMAN
SERVICES
DEPARTMENT



NEW MEXICO MEDICAID ADVISORY COMMITTEE (MAC) MEETING

APRIL 27, 2020

MEDICAL ASSISTANCE DIVISION

INVESTING FOR TOMORROW, DELIVERING TODAY.

MEETING PROTOCOLS

Investing for tomorrow, delivering today.

MEETING PROTOCOLS

- Join GoToMeeting
- Mute Microphones
- Update Name and Address
- Committee Member Questions
- Chat Function for Public Comments
- Presenters and Slide Transition
- Meeting is Recorded

INTRODUCTIONS

Investing for tomorrow, delivering today.

AGENDA

Investing for tomorrow, delivering today.

MEETING AGENDA

1. Meeting Protocols
2. Introductions
3. Agenda and Approval
4. January 2020 Minutes
5. MAD Director Update
6. Medicaid Budget Projections
7. Public Comment
8. Adjournment

APPROVAL OF AGENDA

Investing for tomorrow, delivering today.

JANUARY 2020 MINUTES

Investing for tomorrow, delivering today.

MAD DIRECTOR UPDATE

Investing for tomorrow, delivering today.

HEALTH CRISIS

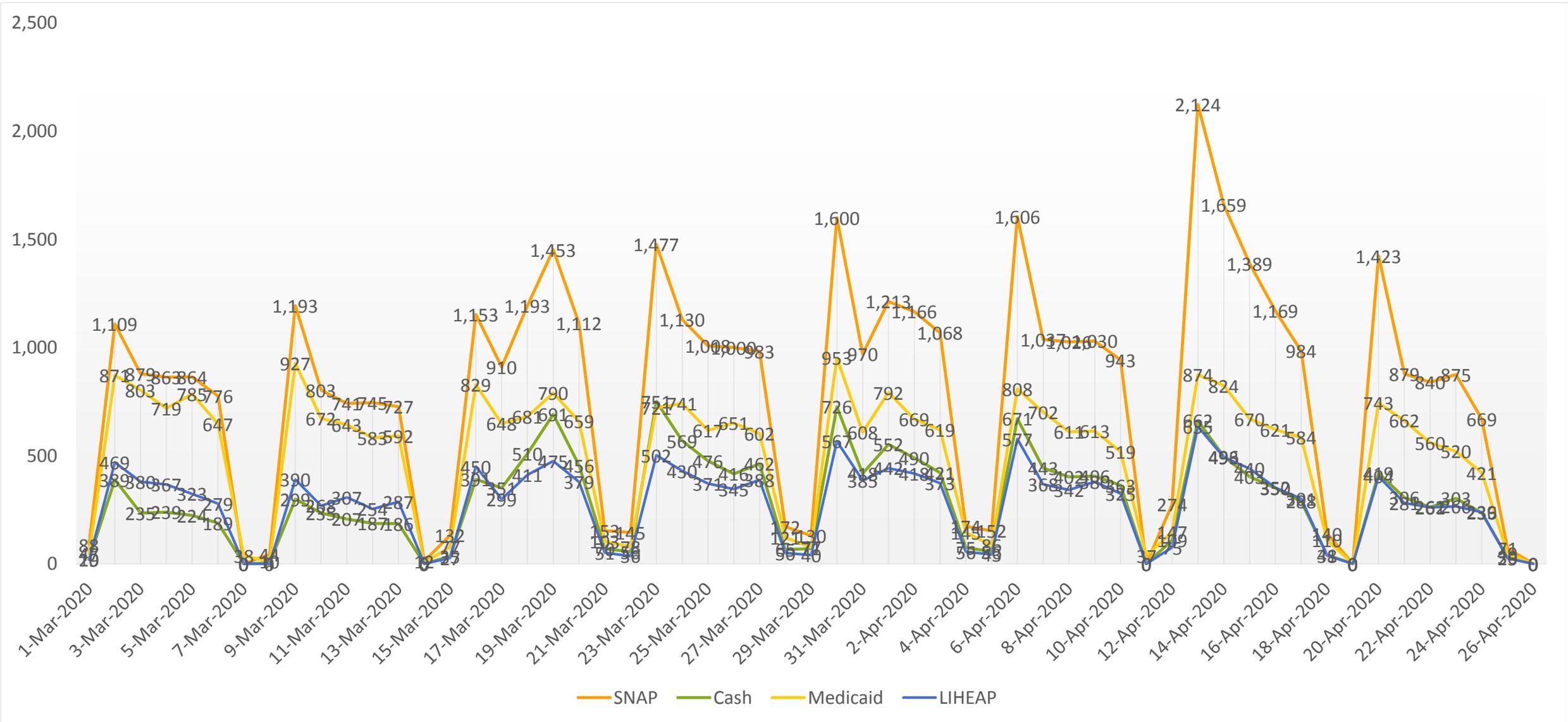
The COVID-19 pandemic has flooded hospitals in many countries and states

New Mexico has been successful in “flattening the curve” but:

- inpatient hospital expenses may increase by 20-60%
- outpatient hospital expenses have dropped substantially due to cancellation of “elective” procedures but will rebound
- ICU bed days could double

Very challenging to make accurate estimates in the middle of the pandemic with variable modeling results

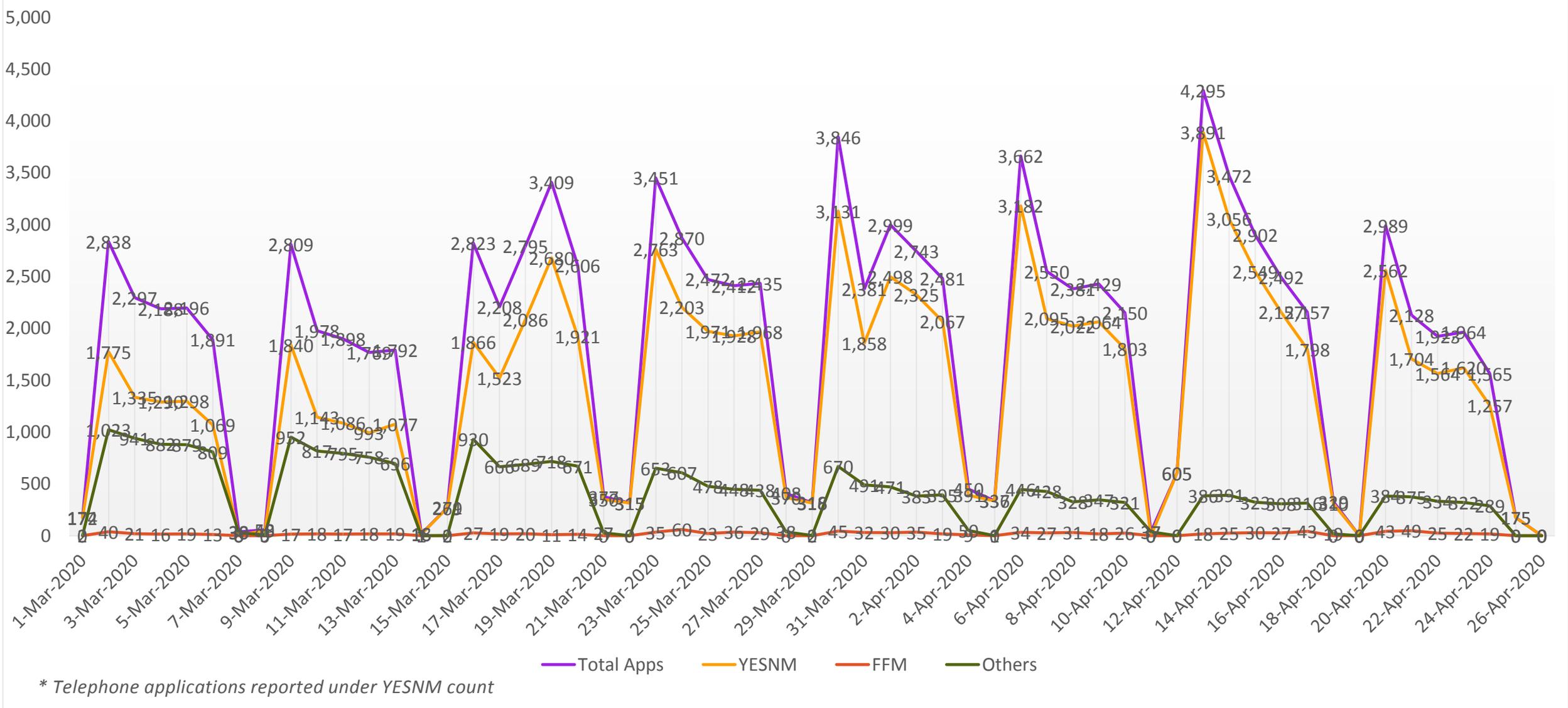
NEW APPLICATIONS RECEIVED – DAILY BY PROGRAM



Reporting Date - April 26th, 2020

Investing for tomorrow, delivering today.

NEW APPLICATIONS RECEIVED – DAILY BY SOURCE

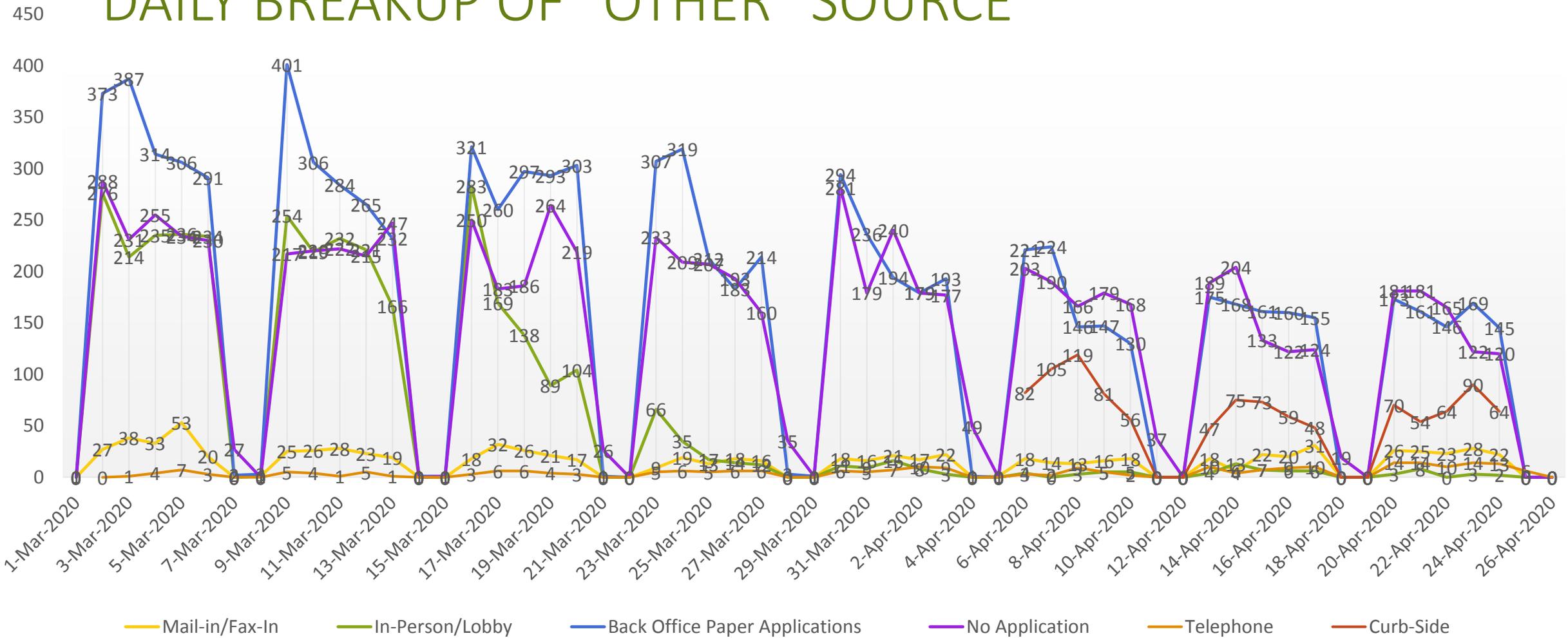


* Telephone applications reported under YESNM count

Reporting Date - April 26th, 2020

Investing for tomorrow, delivering today.

NEW APPLICATIONS RECEIVED – DAILY BREAKUP OF “OTHER” SOURCE



* Telephone applications also reported under YESNM count

** Curb-Side applications also reported under Back Office Paper Applications count

MAD DIRECTOR UPDATE OVERVIEW

- COVID-19 Response
 - HSD
 - Federal
 - MAD
 - BHSD
- COVID-19 Outreach
- Resources
- Non-COVID Updates

HSD ACTIVITIES IN RESPONSE TO COVID 19

- Emergency Operations Center (EOC)
- Emergency Services Functions (ESF) 6
 - Food
 - Isolation Shelters
 - Non-Medical Supplies
 - Behavioral Health Services
- ESF 8 – Department of Health
- Medical Advisory Team (MAT) Secretary Scrase
 - Clinical Care
 - Regional Care Coordination
 - Medical Facilities
 - Medical Workforce
 - Medical Equipment

FEDERAL COVID-19 RESPONSE

- **Phase 1 Bill** – Coronavirus Preparedness and Response Supplemental Appropriations Act, 2020 ([H.R. 6074](#))
- **Phase 2 Bill** – Families First Coronavirus Response Act ([H.R. 6201](#))
- **Phase 3 Bill** – Coronavirus Aid, Relief, and Economic Security (CARES) Act ([H.R. 748](#))
- **Phase 3.5 Bill** – Paycheck Protection Program and Health Care Enhancement Act ([H.R. 266](#))

FEDERAL COVID-19 RESPONSE: MEDICAID IMPACT

| Federal Legislation | Budget Impacts/Considerations |
|---|--|
| Families First Coronavirus Response (FFCRA) Act | <ol style="list-style-type: none"> 1. 6.2% increased FMAP from 1/1/20 through end of emergency 2. Maintenance of Effort – no terminations or reductions in benefits for the duration of the emergency 3. 100% FMAP for testing and related services for uninsured |
| Coronavirus Aid, Relief, and Economic Security (CARES) Act | <ol style="list-style-type: none"> 1. \$15.4M to NM FQHCs 2. \$100B for US provider payments (\$170M to 1,700 NM providers paid out based on 6% of Medicare FFS payments in 2019; next tranche expected soon and based on Medicaid) 3. Medicare accelerated payment program (halted 4/26) |

MAD COVID-19 RESPONSE: FEDERAL WAIVERS

1135 Waiver

- CMS approved 3/23/20
 - Suspending prior authorizations and extending existing authorizations
 - Suspending PASRR Level I and II screening assessments for 30 days
 - Extension of time to request fair hearing of up to 120 days
 - Enroll providers who are enrolled in another state's Medicaid program or who are enrolled in Medicare
 - Waive screening requirements (ie. Fingerprints, site visits, etc) to quickly enroll providers
 - Cease revalidation of currently enrolled providers
- Outstanding 1135 requests
 - Payments to facilities for services provided in alternative settings
 - Reciprocity for licensure when services are provided by providers located outside NM
 - Federal reporting and oversight requirements

MAD COVID-19 RESPONSE: FEDERAL WAIVERS

Appendix K for Med Frag, Mi Via & DD Waiver

- Approved by CMS 3/27/20
 - Exceed service limitations (i.e. additional funds to purchase electronic devices for members, exceed provider limits in a controlled community residence and suspend prior authorization requirements for waiver services, which are related to or resulting from this emergency)
 - Expand service settings (i.e. telephonic visits in lieu of face-to-face and provider trainings also done through telehealth mechanisms.)
 - Permit payment to family caregivers
 - Modify provider enrollment requirements (i.e. suspending fingerprinting and modifying training requirements)
 - Reducing provider qualification requirements by allowing out-of-state providers to provide services, allowing for an extension of home health aide supervision with the ability to do the supervision remotely
 - Utilizing currently approved Level of Care Assessments to fulfil the annual requirement or completing new assessments telephonically
 - Modifying the person-centered care plan development process to allow for telephonic participation and electronic approval
 - Modifying incident reporting requirements
 - Retainer payments for personal care services
- Resubmitted Appendix K for HCBS on 4/9 with many of the waiver requests submitted as in the above

MAD COVID-19 RESPONSE: STATE PLAN AMENDMENTS

| State Plan Amendment (SPA) | Description |
|----------------------------|---|
| SPA 20-0004 | Expands the list of qualified entities allowed to do Presumptive Eligibility |
| SPA 20-0005 | Increases Federal Poverty Level (FPL) for both children and adults |
| SPA 20-0006 | Advances two quarters of DSH payments |
| SPA 20-0007 | Increases DRG rates for ICU inpatient hospital stays by 50% and all other inpatient hospital stays by 12.4% |
| SPA 20-0008 | Established Category of Eligibility (COE) for the COVID Testing Group for the uninsured population |
| SPA 20-0009 | Provides targeted UPL supplemental payments |

MAD COVID-19 RESPONSE: GUIDANCE

Medicaid Guidance

- Letter of Direction #31 - Guidance for Managed Care Organizations (MCOs)
- Supplement #1 - Fingerprinting Guidance
- Supplement #2 - Medicaid Coverage of COVID-19 Testing for All Uninsured
- Supplement #3 - Guidance for New Mexico Medicaid Providers
- More guidance forthcoming:
 - Billing for Uninsured & EMSA Population
 - Waiving in-person signatures for prescription drugs and medical equipment
 - Expedited claims payment
 - Allowing services by out-of-network providers
 - Billing for Alternative Care Sites (ACS)

MAD COVID-19 RESPONSE: PROVIDER ASSISTANCE

- Hospital Providers
 - 4/10/2020 - Advanced \$37M to NM Hospitals through Disproportionate Share and Uncompensated Care Pool (previously Safety Net Care Pool) Funding
 - Awaiting CMS response to provide temporary rate increase targeted at Inpatient Services
- Non-Hospital Providers
 - Telehealth
 - Retainer payments
 - Exploring directed payment, pass through payment, and rate increase options
 - Non-Emergency Medical Transportation Fleet

BHSD/MAD COVID-19 RESPONSE

- Expanding service delivery modalities
- Behavioral Health Specialty Service Guide
- Assistance with ESF-6 Housing and Shelters
- Providing Certified Peer Support Works
- \$2M Emergency Grant
- Harm Reduction for Alcohol Use Disordered patients
- Substance Use Disorder Treatment – Public Service Announcement Campaign
- NM Crisis and Access Line (NMCAL) app

MAD/OSI/BEWELL/NMMIP COVID-19 OUTREACH

In these difficult times, you can get health coverage. We are here to help.

During the Pandemic, **EVERYONE QUALIFIES** for coverage. We will help you get covered for free or at a low-cost to you.

Start Here
Do you qualify for Medicaid?

Depending on your income and family size, you may qualify for Medicaid. To apply, call 1-855-637-6574 or apply online at the YES New Mexico portal.

1-855-637-6574
yes.state.nm.us

Are you eligible to enroll in a plan through beWellnm?

If you don't qualify for Medicaid, you may now qualify for no or low-cost private insurance through beWellnm. If you have recently lost your job or seen a reduction in your income, call 1-833-862-3935 to see if you qualify for coverage.

1-833-862-3935
bewellnm.com

Another option: The New Mexico Medical Insurance Pool

If you don't qualify for Medicaid or coverage through beWellnm, **everyone in New Mexico** can get coverage through the New Mexico Medical Insurance Pool. To request an application call 1-844-728-7896 or visit www.nmmip.org.

1-844-728-7896
nmmip.org

No matter what, you can get covered.



beWellnm

THE PLACE TO SHOP, COMPARE AND BUY HEALTH INSURANCE. *Affordably.*

How to qualify for coverage.

Federal Poverty Level (FPL), is a measure of income used to determine eligibility for Medicaid and the Children's Health Insurance Program (CHIP), as well as premium subsidies and cost-sharing reductions (cost-sharing subsidies) in the exchange, and other federal programs.

Light Blue = Could qualify for a discounted premium.

Blue = Could qualify for a premium tax credit and cost-sharing reduction.

Dark Blue = Could qualify for Medicaid coverage.

| What is your monthly household income? (FPL – Federal Poverty Level) | | | | | | | |
|--|---|----------------------------------|----------|------------------------------|----------|----------|-------------------------------------|
| New Mexico Medical Insurance Pool | New Mexico Insurance Pool Coverage available if you cannot get covered through Medicaid or beWellnm Discounted premiums available for individuals with incomes under 400% FPL | | | | | | |
| | beWellnm (Lawfully present immigrants who do not qualify for Medicaid) | beWellnm with Premium Assistance | | | | | beWellnm without Premium Assistance |
| MEDICAID HUMAN SERVICES DEPARTMENT | Medicaid for Kids (age 0-5) | | | Medicaid for Kids (age 6-18) | | | |
| | Medicaid for Adults (age 19-64) | | | | | | |
| | How many people are in your household? | 0-100% FPL | 138% FPL | 139% FPL | 240% FPL | 300% FPL | 400% FPL |
| Individuals | \$1,064 | \$1,468 | \$1,469 | \$2,552 | \$3,190 | \$4,256 | \$4,256+ |
| Family of 2 | \$1,437 | \$1,983 | \$1,984 | \$3,449 | \$4,311 | \$5,748 | \$5,748+ |
| Family of 3 | \$1,810 | \$2,498 | \$2,499 | \$4,344 | \$5,430 | \$7,240 | \$7,240+ |
| Family of 4 | \$2,184 | \$3,013 | \$3,015 | \$5,240 | \$6,550 | \$8,736 | \$8,736+ |
| Family of 5 | \$2,557 | \$3,529 | \$3,530 | \$6,137 | \$7,671 | \$10,228 | \$10,228+ |
| Family of 6 | \$2,930 | \$4,044 | \$4,045 | \$7,032 | \$8,790 | \$11,720 | \$11,720+ |

The FPL amounts are valid through March 31, 2021. If you think you qualify or are unsure what you qualify for, give us a call so we can help!



NAH&E 001 04/20



Investing for tomorrow, delivering today.

GUIDANCE: ACCESS TO TESTING



APPLICATION FOR COVID-19 TESTING

If you do not have health insurance, you may be eligible to receive free testing for COVID-19 through the Medicaid program. List the names and information for yourself and anyone who lives with you who needs help paying for COVID-19 testing and testing-related services. Coverage will begin the month in which your application is received but you may also request coverage for the past three months if you received testing or testing-related services.* If you do not have health insurance, you may be eligible for free or low-cost comprehensive health insurance by applying for Medicaid or the NM Health Insurance Exchange at www.yes.state.nm.us or by calling 1-855-637-6574.

Person Supplying Information on Behalf of Applicants and/or Household Members Listed Below (can be the applicant, a health care provider, or presumptive eligibility determiner)

| | | | | |
|--------------------------|--------|-------|----------------------------------|-----|
| First Name | Middle | Last | Organization Name, if applicable | |
| Applicant's Home Address | | City | State | Zip |
| Phone | | Email | | |

Applicant's Mailing Address (if different from above)

| | | | |
|---------|------|-------|-----|
| Address | City | State | Zip |
|---------|------|-------|-----|

List all uninsured members in your household who need help with COVID-19 testing or testing-related services

| Name (First, Middle, Last) | Date of Birth | SSN (required) | Have you received COVID-19 testing or testing-related services? | If yes, in which month(s)? | Applicant is a US Citizen, US National or Qualified Non-Citizen? | Applicant is a resident of New Mexico and intends to remain in New Mexico? | Does applicant have other health insurance? (ie private coverage or employer-sponsored) | Is applicant enrolled in Medicaid or Medicare? |
|-------------------------------|---------------|----------------|---|----------------------------|--|--|---|---|
| | | | Y <input type="checkbox"/> N <input type="checkbox"/> | | Y <input type="checkbox"/> N <input type="checkbox"/> | Y <input type="checkbox"/> N <input type="checkbox"/> | Y <input type="checkbox"/> N <input type="checkbox"/> | Y <input type="checkbox"/> N <input type="checkbox"/> |
| | | | Y <input type="checkbox"/> N <input type="checkbox"/> | | Y <input type="checkbox"/> N <input type="checkbox"/> | Y <input type="checkbox"/> N <input type="checkbox"/> | Y <input type="checkbox"/> N <input type="checkbox"/> | Y <input type="checkbox"/> N <input type="checkbox"/> |
| | | | Y <input type="checkbox"/> N <input type="checkbox"/> | | Y <input type="checkbox"/> N <input type="checkbox"/> | Y <input type="checkbox"/> N <input type="checkbox"/> | Y <input type="checkbox"/> N <input type="checkbox"/> | Y <input type="checkbox"/> N <input type="checkbox"/> |
| | | | Y <input type="checkbox"/> N <input type="checkbox"/> | | Y <input type="checkbox"/> N <input type="checkbox"/> | Y <input type="checkbox"/> N <input type="checkbox"/> | Y <input type="checkbox"/> N <input type="checkbox"/> | Y <input type="checkbox"/> N <input type="checkbox"/> |
| | | | Y <input type="checkbox"/> N <input type="checkbox"/> | | Y <input type="checkbox"/> N <input type="checkbox"/> | Y <input type="checkbox"/> N <input type="checkbox"/> | Y <input type="checkbox"/> N <input type="checkbox"/> | Y <input type="checkbox"/> N <input type="checkbox"/> |

*COVID-19 testing and testing-related services that were received prior to March 18, 2020, may not be paid for through this program.

By signing below, you are attesting that all information you have supplied on this application is true and correct to the best of your knowledge. All information supplied will be kept secure and private.

Signature of Person Supplying Info on Behalf of This Household: _____ Date _____

MAD 800 Issued 04/22/2020



EMERGENCY MEDICAL SERVICES FOR ALIENS REFERRAL FOR ELIGIBILITY DETERMINATION

| | |
|--|----------------|
| Name of Recipient of Emergency Medical Services | Date of Birth |
| Name of Parent of Guardian (if applicable) | |
| Address - Number & Street / Apt. #/ P.O. Box / R.Rt. | |
| City | State Zip Code |

The person named above received emergency medical services from our facility.

| | |
|---|---------------------------------------|
| From: | |
| Name of facility Providing Emergency Medical Services | Date Services Provided From: Through: |
| Address - Number & Street / P.O. Box / R. Rt. | |
| City | State Zip Code |
| By: | |
| Person Making Referral | Title Telephone Number Date |

IMPORTANT INFORMATION FOR THE APPLICANT

To apply for emergency medical Service for Aliens (EMSA), please take this form to the local County Income Support Division office at _____, New Mexico as soon as possible. The office telephone number is _____.

If you fail to apply for EMSA, you will be responsible for paying all bills for the medical services received. You must meet all the eligibility criteria and the services received must be certified as an emergency, so that the medical service you received will be paid under EMSA. Please see page 2 for Notification of Rights.

INFORMACION IMPORTANTE PARA EL SOLICITANTE

Para solicitar Servicios Medicos de Emergencias para Extranjeros, (EMSA) favor de llevar este formulario a la Oficina de Asistencia Economica local del Condado en _____, Nuevo Mexico tan pronto como sea posible. El numero de telefono de esa oficina es _____. Si Ud. no solicita dichos servicios Medicos de Emergencias para Extranjeros, Ud. tendra la obligacion de pagar todas las cuentas que le cobren por servicios medicos que Ud. recibe.

Ud. tendra que cumplir todo el criterio para tener derecho de recibir los servicios y para que EMSA pague los servicios que Ud. recibio deben estar certificados que son de emergencia.

Favor de leer el Aviso de derechos en la pagina 2.



MAD COVID-19 RESOURCE

New Mexico Department of Health
Coronavirus Update

New Mexico Medicaid
Coronavirus Update

New Mexico Medicaid Portal

Providers

HOME

PROVIDER

- Provider Login
- ☐ Provider Information
- ☐ FAQ
- E-News and Notices
- Links
- Contact Us
- Coronavirus Update**
- Provider Search

Coronavirus Disease 2019 (COVID-19)

Coronavirus Disease 2019 (COVID-19) and NM Medicaid

NM Medicaid is working with its federal, state and local partners to ensure Medicaid services continue to be delivered without interruption during the COVID-19 (coronavirus) outbreak. Medicaid-related resources listed below will be updated as announced.

For more information about COVID-19, visit the cv.nmhealth webpage.

Submit Medicaid policy-related COVID-19 questions to MADInfo.HSD@state.nm.us.

Instructional Videos

How to Apply for NM
Human Services
Department Benefits
On-line

Policy Flexibilities

Submitted Waivers

Special Medicaid
Guidance

Letters of Direction/
Supplements/
CMS

Telehealth

Codes and
Resources

Communication
and Messaging

Material

Instructional Videos

How to Apply for NM Human Services Department Benefits On-line

| Instructional Videos |
|---|
| Introduction to YESNM On-line application |
| Create An Account on YESNM |
| Use a Computer to Upload Documents on YESNM |
| Use a Smartphone to Upload Documents on YESNM |

COVID-19 KEY RESOURCES

- Information from Governor Lujan Grisham: <https://www.newmexico.gov/>
- DOH Webpage: <https://cv.nmhealth.org/>
- New Mexico Medicaid Guidance: <https://nmmedicaid.portal.conduent.com/static/covid.htm>
- CMS Guidance: <https://www.cms.gov/About-CMS/Agency-Information/Emergency/EPRO/Current-Emergencies/Current-Emergencies-page>

QUESTIONS

- Submit Medicaid policy-related COVID-19 questions to MADInfo.HSD@state.nm.us

OTHER MAD ACTIVITIES

- Health Care Quality Surcharge – \$37 million in new payments to NM Nursing Facilities by April 30
- 1115 Demonstration Waiver Amendment – seeking new flexibilities in Medicaid effective Jan 1, 2021
- Supports Waiver – public hearing held March 13, 2020; go-live planned for July 1, 2020

MEDICAID BUDGET PROJECTIONS

Investing for tomorrow, delivering today.

GUIDING MEDICAID PRINCIPLES

- NM has the highest population percentage covered by Medicaid, which creates a greater NM HSD responsibility to our healthcare market and to fair payments.
- The overwhelming majority of federal CMS dollars must be spent on providing direct services to Medicaid beneficiaries.
- HSD aims to optimally leverage federal funds to improve the health of New Mexicans, while maintaining strict compliance with the law.

MEDICAID BUDGET PROJECTION

The Medicaid budget projection is produced quarterly by economists in the Budget Planning and Reporting Bureau at the Medical Assistance Division of the Human Services Department.

MEDICAID BUDGET AGENDA

I. Introduction

II. Current Situation

III. Enrollment

IV. Changes from December 2019 Data Projection

V. COVID-19 Response Options Under Evaluation

SEISMIC RISKS TO THE BUDGET

- General Fund Revenue Declines from Oil and Gas
- Prolonged Health and Economic Crisis
- Financial Wellbeing of Providers
- Length of Duration of the FMAP Increase
- Continued Enrollment Changes

HEALTH AND ECONOMIC CRISIS

Thus far, 74,000 people in New Mexico have been approved or recertified for unemployment benefits following COVID-19 (4-20-2020, Bill McCamley, Cabinet Secretary of Workforce Solutions Department, Albuquerque Journal.

“The estimate above does not include self employed.”

In CY 2018, there were an estimated 90,000 individuals with employer-based coverage and income below 200% FPL (Kaiser Foundation)

NEW MEXICO UNEMPLOYMENT

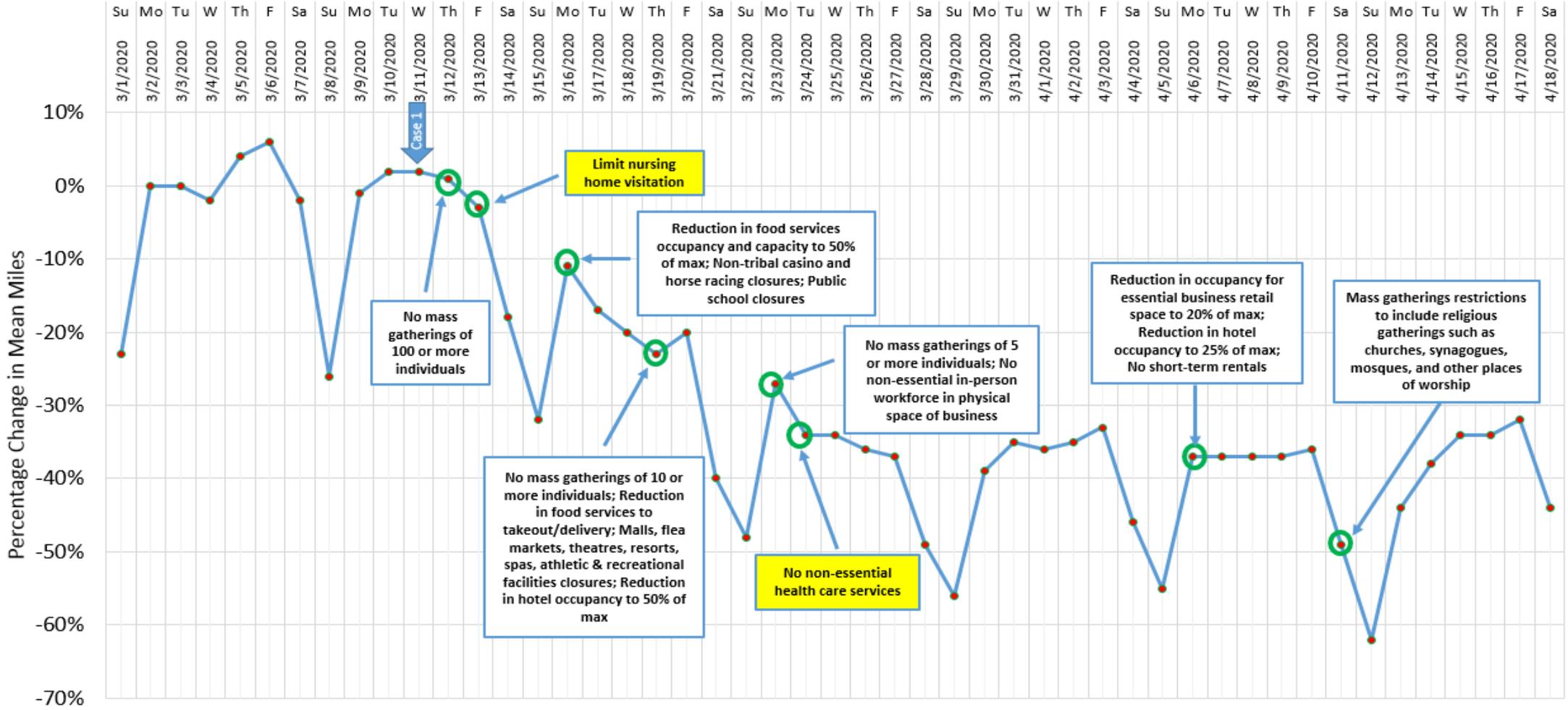
FRED  —



FINANCIAL WELLBEING OF PROVIDERS

- Public Health Orders affecting Providers:
 - 3/24/2020: Limit all non-essential healthcare services
 - “Elective surgeries” closed most freestanding surgical centers
 - Major hospitals cancelled many elective procedures (UNM>700)
 - GI labs closed
 - Outpatient providers change over to telemedicine visits (Medicaid reimbursement equal to face-to-face)
 - Some hospital outpatient departments closed
 - Lab and radiology volumes down ~ 50%

REDUCTION IN TRAVEL AND PUBLIC HEALTH ORDERS IN NM



LENGTH OF DURATION OF FMAP INCREASES

| | FFY 2018 | FFY 2019 | FFY 2020 | FFY 2020 6.2% increase | FFY 21 |
|-------------|----------|----------|----------|---------------------------|--------|
| FMAP | 72.16% | 72.26% | 72.71% | 78.91% | 73.46% |
| E-FMAP | 80.51% | 80.58% | 80.90% | 85.24% | 81.42% |
| CHIP E-FMAP | 100% | 100% | 92.40% | 96.74% | 81.42% |

- Expansion FMAP steps down again on January 1, 2019, to 93% and on January 1, 2020 to 90%.
- CHIP Reauthorization
 - 100% expired in September 30, 2019.
 - Phase-out increased to states' E-FMAP by 11.5% through September 30, 2020.
 - E-FMAP reverts back on October 1, 2020.
- As a result of the Families First Coronavirus Response Act (FFCRA), FFY 20 receives a **6.2% FMAP increase for the months of January to June 2020**. This will last until the end of quarter in which the public health emergency ends.
- COVID-19 testing and related services for uninsured are 100% FFP

MEDICAID FMAP AND 6.2% INCREASE

| Federal Fiscal Year 20 FMAP with 6.2% Increase | | | | | | | |
|--|----------------------------------|---------------|------------------------|---------------------------------------|-----------------------|------------------------|---|
| | Pre Crisis Federal and State FFP | | | Policy Adjusted Federal and State FFP | | | Ratio of After: Before FMAP Ratio |
| | Federal Match % | State Match % | Ratio (Federal: State) | Federal Match with 6.2% | State Match with 6.2% | Ratio (Federal: State) | |
| Traditional (PH & LTSS) | 72.71% | 27.29% | 2.66 | 78.91% | 21.09% | 3.74 | 1.4 |
| Chip EFMAP | 92.40% | 7.60% | 12.16 | 96.74% | 3.26% | 29.67 | 2.44 |
| Other Adult Group (CY20) | 90.00% | 10.00% | 9.00 | 90.00% | 10.00% | 9.00 | 1 |
| State FY Blended FFP | 78.75% | 21.25% | 3.71 | 80.60% | 19.40% | 4.15 | 1.19 |

MEDICAID IMPACT OF 6.2% FMAP INCREASE FOR 2 QUARTERS

| 6.2% FMAP Impact by Program (\$000s) | |
|---|------------------|
| Fee for Service | 13,949.2 |
| Waivers | 13,455.3 |
| CC - Physical Health | 49,301.1 |
| CC - LTSS | 37,967.9 |
| CC - Behavioral Health | 11,317.9 |
| CC- Health Insurance Providers Fee | 2,945.0 |
| Medicare | 3,943.4 |
| Others | 2,197.0 |
| Total Medicaid | 135,076.7 |
| | |
| Department of Health | 13,989.7 |

MEDICAID BUDGET UPDATE

- The current quarterly budget projection is updated with data through March 2020.

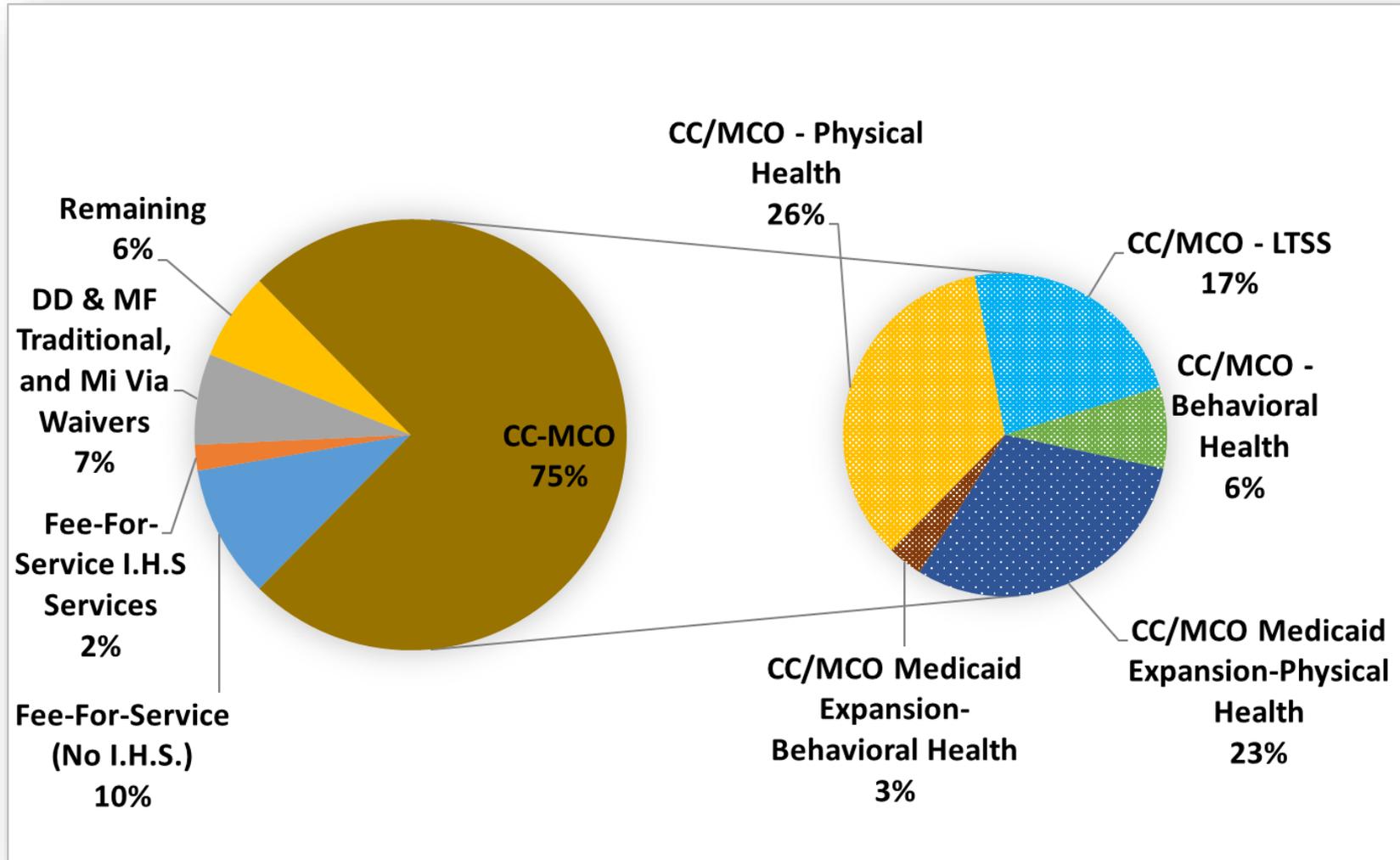
| Budget Projection – Expenditures (\$000s) | FY2019 | FY2020 | FY2021 |
|--|------------------|------------------|------------------|
| Fee-For-Service | 716,943 | 769,396 | 769,461 |
| DD & MF Traditional, and Mi Via | | | |
| Waivers | 408,571 | 443,615 | 535,684 |
| Centennial Care MCO | 4,276,725 | 5,117,158 | 5,543,446 |
| Medicare | 188,286 | 200,909 | 214,694 |
| Other | 18,578 | 114,449 | 78,965 |
| Total Projection | 5,609,103 | 6,645,577 | 7,142,250 |
| Prior Projection | 5,615,474 | 6,456,291 | 6,890,805 |
| Change from Prior | (6,371) | 189,285 | 251,446 |

MEDICAID BUDGET UPDATE

- The estimated state revenue surplus in FY19 is \$10,086
- The estimated state revenue surplus in FY20 is \$62,700
- The projected state revenue shortfall in FY21 is \$54,259

| Budget Projection - Revenues (\$000s) | FY2019 | FY2020 | FY2021 |
|--|---------------|---------------|---------------|
| Federal Revenues | 4,428,751 | 5,357,155 | 5,621,873 |
| All State Revenues | 1,175,180 | 1,283,716 | 1,511,765 |
| Operating Transfers In | 197,512 | 254,415 | 314,585 |
| Other Revenues | 54,129 | 72,305 | 66,377 |
| General Fund Need | 923,539 | 956,997 | 1,130,803 |
| Appropriation | 933,625 | 1,019,697 | 1,076,544 |
| State Revenue Surplus/(Shortfall) | 10,086 | 62,700 | (54,259) |
| Change from Prior | 1,169 | 87,251 | 17,673 |

FY2020 MEDICAID BUDGET PROJECTION



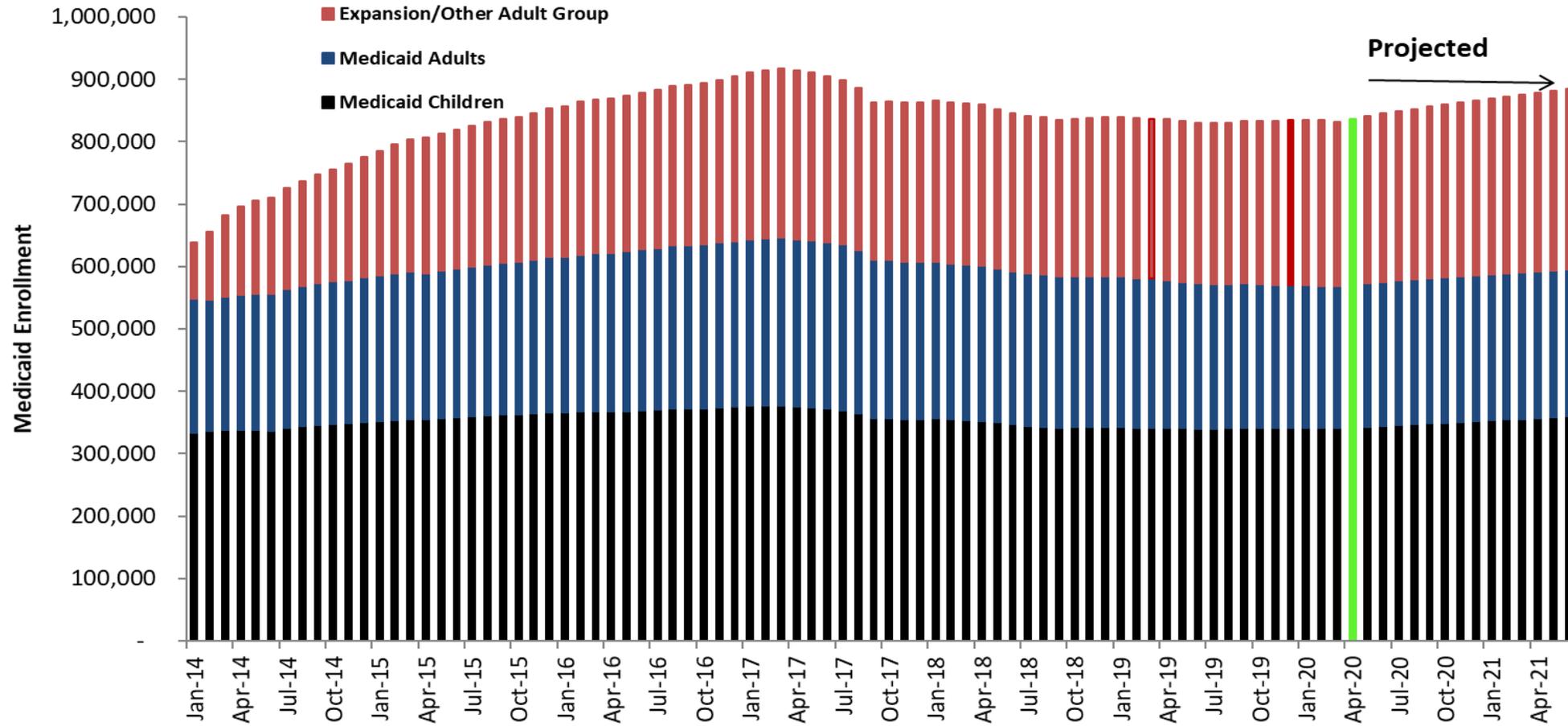
ENROLLMENT PROJECTION

Investing for tomorrow, delivering today.

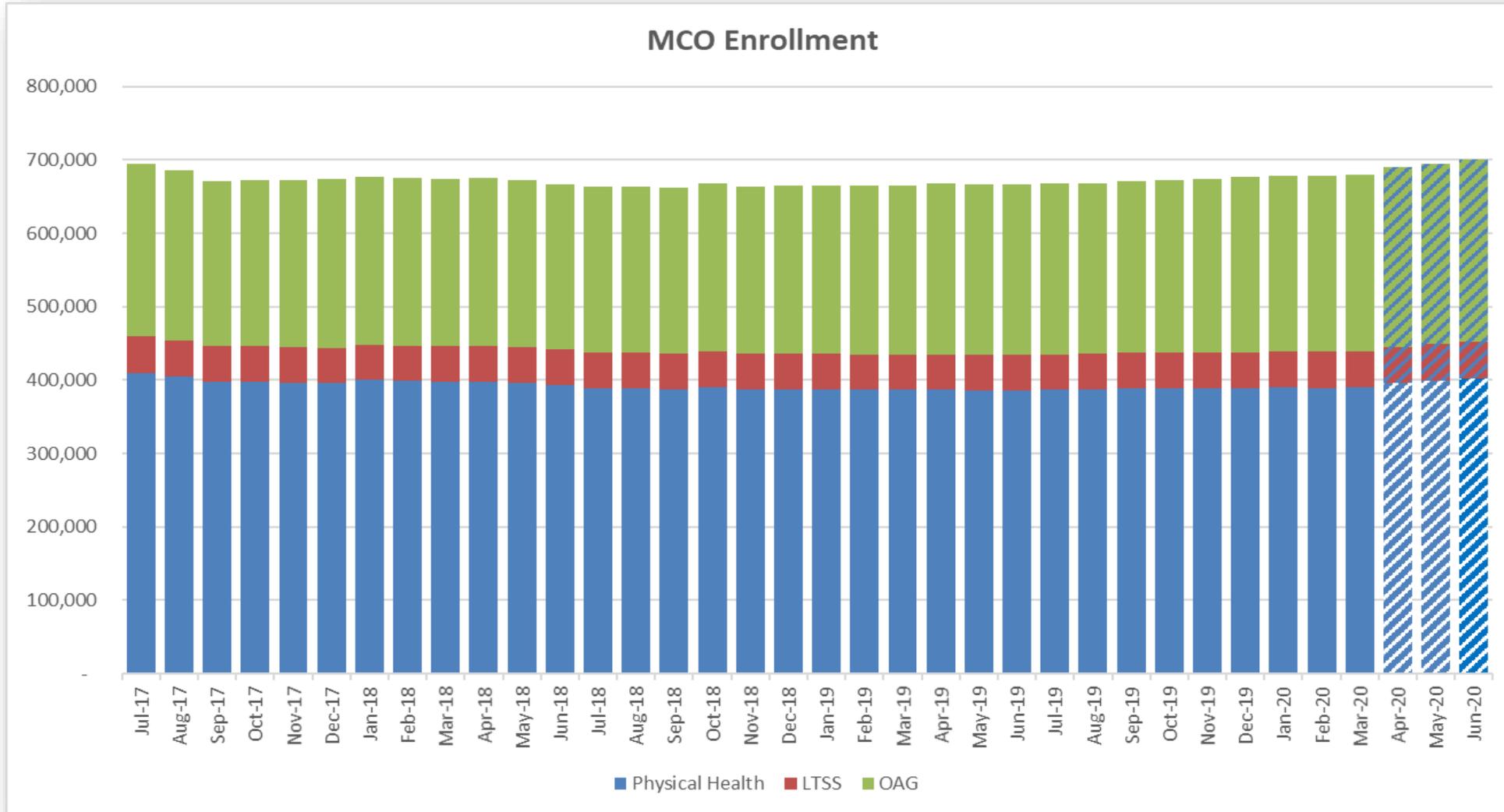
MEDICAID ENROLLMENT IN CONTEXT

- Over 830,000 total beneficiaries (clients, recipients) in March 2020
- Nearly 885,000 by June 2021
- Almost 82% are enrolled in managed care
- Covers roughly 40% of all New Mexicans
- About 43% of beneficiaries are children
- About 54% - 59% of New Mexico children are enrolled in Medicaid
- About 72% of all births in New Mexico are covered by Medicaid

NEW MEXICO MEDICAID ENROLLMENT



NEW MEXICO MANAGED CARE ENROLLMENT



MEDICAID ENROLLMENT CHANGES

- Physical health is projected to grow by 4% annually (.5% in prior projection)
- LTSS population is projected to grow by 2% annually (1.5% in prior projection)
- Medicaid expansion population is projected to grow by 5% annually (2% in prior projection)
 - COVID-19, the worsening economic outlook and stimulus policy are influential factors in the current SFY 2020 and SFY 2021 enrollment and budget projections. The Medicaid/CHIP enrollment is estimated at 831,913 individuals in March 2020 and is projected to reach 845,619 by June 2020. Growth in Medicaid/CHIP enrollment over this time-period reflects the early effects of the Health Emergency and increased take-up from anticipated losses in employer-based health insurance.

COVID-19 RESPONSE UNDER EVALUATION

Investing for tomorrow, delivering today.

MAD COVID-19 RELATED POLICY CHANGES

| Waiver Type | Policy Change | Reflected in the Budget Projection |
|---|--|------------------------------------|
| Appendix K for HCBS | Retainer Payments for PCS services | NO |
| Appendix K for Mi Via, Med Frag & DD Waiver | Increase assistive technology budget from \$250.00 to \$500.00 | NO |
| | Support waiver participants (personal care) in an acute care hospital or short term institutional stay (DD waiver, Med Frag waiver, and Mi Via Waiver) | NO |
| | Increase rates for supported living, intensive medical living, family living (DD waiver) | YES |
| Disaster SPA | Delayed reconciliation of SBHC cost reports for FFY18 | YES |
| | Payment for ICF/IID beyond the 65 reserve bed days | YES |
| | EMSA – to cover COVID-19 testing and treatment related services as “emergency services” | YES |
| | COVID-19 testing uninsured group for uninsured beginning 3/18 | YES |
| | Cover premiums for current NMHIX members and uninsured adults 200% & children up to 400% on NMHIX | YES |
| | UC Pool payment advance | YES |
| | Advance payment of DSH for first 2 quarters of 2020 | YES |
| | DRG ICU 50% rate increase | YES |
| | DRG inpatient stays 12.4% rate increase | YES |
| Managed Care | Increase non-emergency ground transportation rates | YES |
| | Advance payments to non-providers based on 2019 utilization | NO |
| | Other Providers Rate Increases | YES |
| | FY20 Enrollment increases due to COVID-19 | YES |
| | FY21 Enrollment increases due to COVID-19 | YES |
| | TOTAL COSTS | |

NON-COVID-19 POLICY CHANGES

| Waiver Type | Policy Change |
|------------------------|--|
| 1115 Waiver | Extending post-partum eligibility |
| | Adding SMI as qualifying diagnosis for treatment in IMD |
| | Expand supportive housing |
| | Expand home visiting |
| | Add services and care coordination for justice involved |
| | Expand GME providers/training |
| Supports Waiver | Additional waiver participants (5000 total for 3 years. 2,000 in year 1, 2,000 in year 2, 1,000 in year 3) |
| | New Services |

COVID-19 MONTHLY COST ESTIMATES: PAYING PREMIUMS

Table 1: Estimated Monthly Cost of Covering HIX members and the Uninsured in the income range 138-200% FPL, HIX coverage

| Populations | | Pool | Take-up | Enroll | PMPM | Monthly Cost | 27.29% GF * | -6.21% GF change * | 21.08% Net GF |
|-------------|---|----------------|---------|---------------|-------|--------------------|--------------------|-----------------------|--------------------|
| 1-month | Adults 100-150% FPL | 5,337 | 100% | 5,337 | \$50 | \$266,850 | \$72,823 | -\$16,571 | \$56,252 |
| | Adults 150-200% FPL | 10,293 | 100% | 10,293 | \$97 | \$998,421 | \$272,469 | -\$62,002 | \$210,467 |
| ** | Under 18 < 400% FPL | 4,000 | 100% | 4,000 | \$286 | \$1,142,000 | \$311,652 | -\$70,918 | \$240,734 |
| | Subtotal HIX | 19,630 | | 19,630 | | \$2,407,271 | \$656,944 | -\$149,492 | \$507,453 |
| | Family Planning - Policy Adults 138-200% FPL | 30,000 | 100% | 30,000 | \$97 | \$2,910,000 | \$794,139 | -\$180,711 | \$613,428 |
| *** | Uninsured (pre-recession) Adults 138-200% FPL | 15,000 | 25% | 3,750 | \$74 | \$275,625 | \$75,218 | -\$17,116 | \$58,102 |
| *** | Additional Uninsured Adults 138-200% FPL | 28,210 | 50% | 14,105 | \$74 | \$1,036,718 | \$282,920 | -\$64,380 | \$218,540 |
| | Uninsured Under 19 < 400% FPL | 17,000 | 25% | 4,250 | \$286 | \$1,213,375 | \$331,130 | -\$75,351 | \$255,779 |
| | Subtotal Uninsured | 90,210 | | 52,105 | | \$5,435,718 | \$1,483,407 | -\$337,558 | \$1,145,849 |
| | HIX + Uninsured | 109,840 | | 71,735 | | \$7,842,989 | \$2,140,352 | -\$487,050 | \$1,653,302 |

* Assumed FMAP of 72.71% and 6.21% change, the regular FMAP and the COVID-19 adjustment. Data provided by NM HIX for population pools and monthly ACA cap. 138-150% FPL is not available.

** Under 18 are assumed to be covered by a Gold plan, and average monthly cap of \$286 (the average cost for 200-400% FPL).

*** PMPM of \$74 was applied (Average of \$50 and \$97).

PUBLIC COMMENT

Investing for tomorrow, delivering today.



HUMAN
SERVICES
DEPARTMENT



ADJOURNMENT

INVESTING FOR TOMORROW, DELIVERING TODAY.