



Public Private Insurance Partnership

September 17, 2012

Finance Committee

BCBS
5701 Balloon Fiesta Parkway NE
Albuquerque, NM 87113
(Carlsbad Room) 3:30 PM

NEW MEXICO HEALTH INSURANCE ALLIANCE



Agenda

Agenda Item	Description	Presenter / Facilitator	I = Inform A = Action	Board Action/ Suggested Motion
1	Call to Order/ Proxy Assignments Review of Agenda- Consideration of new Finance Committee Chairman	Bruce Butler Shipley		
2	Approval June 22, 2012 minutes	Bruce Butler	A	Motion to approve minutes of June 22, 2012
3	July 31, 2012 Financial Statements	Mike Nunez	I	
4	Exchange Update – Review of 2012 Budgets (Pending Final HSD Approval)	Mike Nunez	I	Motion to approve 2012 Exchange Budget
5	Updates: - Lease / Rent	Mike Nunez	I	
6	Collateralization of Bank Deposits	FNBSF- Kathy McGee Mike Nunez	I	
7	3rd Quarter 2012 Employee Incentives	Mike Nunez	A	Motion to Approve 3rd Quarter 2012 Employee Incentives
8	Next Committee meetings	Bruce Butler	I	Board Retreat November 8th & 9th
9	Adjournment	Bruce Butler	A	Motion to Adjourn



2.0 Finance Committee Minutes June 22, 2012



3.0 July 31, 2012 Financial Statements

3.1 Financial Highlights – July 31, 2012

NIMHIA 2012 Actual Vs. Budget	Actual Jan - Jul 2012	Budget Jan - Jul 2012	Over/ (Under) YTD Budget
Total Premiums Invoiced			
Premiums Invoiced	\$ 11,205,379	\$11,388,745	-1.6%
Administrative Fees (3.5%)	\$ 392,187	\$ 398,605	-1.6%
Risk Adjustment Reserve	\$ 1,253,226	\$ 1,309,705	-4.3%
Commissions	\$ 4,427	\$ 5,691	-22.2%
Premiums Paid to Carriers	\$ 9,555,539	\$ 9,674,744	-1.2%
Total	\$ 11,205,379	\$ 11,388,745	-1.6%
Administrative Fees (3.5%)	\$ 392,187	\$ 398,606	-1.6%
Commission Income	\$ 4,427	\$ 4,900	-9.7%
Investment/Misc Income	\$ 5,211	\$ 6,825	-23.6%
Total Administrative Income	\$ 401,825	\$ 410,331	1.1%
Total Adm Income - % to Total Premiums	3.6%	3.6%	
Expenditures			
<i>General/ Board</i>	\$ 67,103	\$ 125,125	-46.4%
<i>Administrative</i>	\$ 369,019	\$ 430,699	-14.3%
<i>Marketing</i>	\$ 150,273	\$ 137,958	8.9%
<i>Operations</i>	\$ 160,862	\$ 159,225	1.0%
Total Expenditures	\$ 747,256	\$ 853,008	-12.4%
Exchange	\$ 5,069	\$ 58,333	-91.3%
Net Income/(Loss)	\$ (350,501)	\$ (501,010)	-30.0%



3.0 Enrollment Summary Sep 2012 vs. 2011

Carriers	Total Covered Lives - Sep 2012							Total 2011	Increase/ (Decrease)
	HMO	PPO	Hybrid HMO	HDHP	Total 2012	HMO	PPO		
BCBSNM	611	1068			1679	767	851	1618	4%
Lovelace	377	87	67	39	570	398		398	43%
Presbyterian	1049	152	565		1766	1164	39	1653	7%
Principal		0			0		19	19	-100%
UHC		237			237		125	125	90%
Total	2037	1544	632	39	4252	2329	1034	3813	12%
Primary Insured					2626			2436	8%
Dependents					1626			1377	18%
Total					4252			3813	12%

Year	Small Group		Individual	Total	% increase (decrease)
	Group	Individual			
2006	3,670	2,161	5,831		30%
2007	3,245	2,375	5,620		-4%
2008	2,777	2,191	4,968		-12%
2009	2,205	1,854	4,059		-18%
2010	2,220	1,567	3,787		-7%
2011	2,221	1,563	3,784		0%
2012*	2,626	1,626	4,252		12%

* YTD Thru Sep 2012

4.0 Exchange Update – 2012 Exchange Budget (Pending HSD Approval)

Exchange Budget, Sep – Dec 2012

Proposed 2012 NMHIX Budget V 7.12		2012		2012	
Description		Sep - Nov	December	Total	
Total Income		\$ 423,572	\$ 144,527	\$ 568,099	
Expense					
Total Consulting/Board Expenses		\$ 45,000	\$ -	\$ 45,000	
7100 Payroll Expenses		\$ 34,767	\$ 15,756	\$ 50,523	
7200 General		\$ 41,750	\$ 3,583	\$ 45,333	
Total 7700 - Operations Expenses		\$ 97,500	\$ 30,000	\$ 127,500	
Subtotal Operations Expense		\$ 219,017	\$ 49,339	\$ 268,356	
8100 Exchange Consultants		\$ 100,000	\$ 50,000	\$ 150,000	
8120 Financial Mgmt		\$ 2,500	\$ 500	\$ 3,000	
8130 State Outreach		\$ -	\$ -	\$ 0	
8140 Tribal outreach CSRs/pub/travel		\$ 25,000	\$ 25,000	\$ 50,000	
8150 Legal R&D		\$ 20,000	\$ 2,500	\$ 22,500	
8160 System Integrity		\$ 25,000	\$ 6,250	\$ 31,250	
Subtotal Project Consulting		\$ 172,500	\$ 84,250	\$ 256,750	
Subtotal Subject to GRT		\$ 391,517	\$ 133,589	\$ 525,106	
8200 GRT Taxes @ 8.1875%		\$ 32,055	\$ 10,938	\$ 42,993	
Grand Total		\$ 423,572	\$ 144,527	\$ 568,099	