

Program Changes Effective on or after 4/1/2020

COVID-19 Temporary Fee Increase - Assisted Living	The COVID-19 Temporary Fee Increase - Assisted Living reflects a 5% increase to procedure codes T2030 and T2031 effective April 1, 2020 through June 30, 2020.
COVID-19 Positive Members in Nursing Facilities	The COVID-19 Positive Members in Nursing Facilities is a removal of costs associated with COVID-19 positive members in a Nursing Facility or Skilled Nursing from MCO capitation rates and moved to a non-risk arrangement within an additional 30% temporary fee increase effective April 1, 2020 through June 30, 2020.
COVID-19 Temporary Fee Increase - DRG Hospital	The COVID-19 Temporary Fee Increase – DRG Hospital reflects a temporary increase to Diagnosis Related Group (DRG) reimbursement for hospital providers effective April 1, 2020 through September 30, 2020, consisting of 12.4% and 50.0% increases to DRG reimbursement for hospital admissions in a non-Intensive Care Unit (ICU) setting and ICU setting, respectively.
COVID-19 Temporary Fee Increase - Non-DRG Hospital	The COVID-19 Temporary Fee Increase – Non-DRG Hospital reflects a temporary increase to reimbursement for hospital providers effective April 1, 2020 through June 30, 2020, consisting of 12.4% increase to non-DRG reimbursement for hospital admissions.

Program Changes Effective on or after 7/1/2020

Trauma Hospital Rate Increase	The Trauma Hospital Rate Increase reflects the following rate increases to reimbursement levels for inpatient and outpatient trauma services for in-state trauma hospitals and developing trauma hospitals: Level I Hospitals: 0.9%; Level II Hospitals: No Adjustment; Level III Hospitals: 13.3%; Level IV Hospitals: 37.0%.
Pharmacy Clinicians Adjustment	Effective July 1, 2020, Pharmacists with Prescriptive Authority are allowed to bill naloxone and other additional services to procedure code 99213 at a rate of \$65.66. The Pharmacy Clinicians adjustment accounts for the increased rates from the incentive fees paid prior to July 1, 2020 to procedure code 99213.
OTP Adjustment	The Opioid Treatment Program (OTP) Adjustment reflects the removal of projected OTP expenses for Dual-eligible members effective October 1, 2020, as Medicare will become the primary payer for these services.
RHC PPS Rate Rebase	The RHC PPS Rate Rebase reflects increasing the PPS rate for RHC to \$169.77 for all RHC medical services effective October 1, 2020.
Air Ambulance Rate Increase	The air ambulance FFS fee schedule increase effective November 15, 2020 reflects the following additional rate increases: 28.56% to procedure code A0430, 35.51% to procedure codes A0431, and 68.13% to procedure code A0436.

Program Changes Effective on or after 1/1/2021

Minimum Wage effective 1/1/2021	The Minimum Wage effective 1/1/2021 reflects New Mexico's average minimum wage increasing from \$9.00 to \$10.50 per hour effective January 1, 2021.
Crisis Triage Center (CTC) Adjustment	The CTC adjustment reflects the expectation that two additional CTC providers will be providing CTC adult outpatient services by January 1, 2021.

Program Changes Effective on or after 7/1/2021

HCQS Per Diem and NF MBI Updates	The HCQS adjustment effective July 1, 2021 reflects an updated surcharge for NFs with over 60 beds. The NF MBI adjustment reflects an update to the MBI increase to all NFs. The MBI adjustment compounds with the total MBI percentage effective July 1, 2020.
Addition of New Home Visiting Providers	Effective July 1, 2021, two additional providers will offer Nurse Family Partnership and Parents as Teachers programs under the Centennial Home Visiting program which is expected to lead to higher utilization of these services.

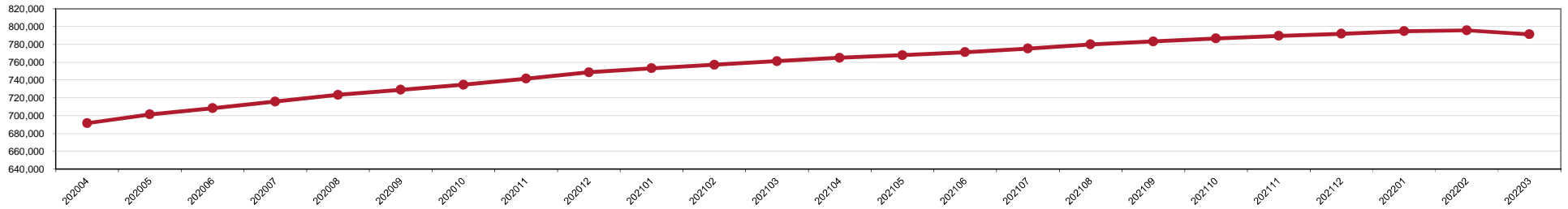
Program Changes Effective on or after 1/1/2022

COVID-19 Temporary Fee Increase - Federally Qualified Health Centers (FQHC)	The COVID-19 Temporary Fee Increase - FQHC adjustment reflects a \$15.00 per-claim increase to FQHC services effective January 1, 2022 through June 30, 2022.
COVID-19 Temporary Fee Increase - Nursing Facility	The COVID-19 Temporary Fee Increase - Nursing Facility adjustment reflects a 8.10% increase to reimbursement levels for nursing facility services effective January 1, 2022 through June 30, 2022.
COVID-19 Temporary Fee Increase - Non-Emergency Medical Transportation (NEMT)	The COVID-19 Temporary Fee Increase - NEMT adjustment reflects a 6.81% increase to reimbursement levels for NEMT services effective January 1, 2022 through June 30, 2022.
COVID-19 Temporary Fee Increase – Hospital	The COVID-19 Temporary Fee Increase – Hospital is a \$137.6 million uniform dollar increase separate payment term directed payment. The uniform dollar increase will vary for frontier/rural and urban hospitals for both inpatient and outpatient services. The separate payment term directed payment will be paid quarterly during the January 1, 2022 through June 30, 2022 time period.
Community Hospital – Native Americans Rate Increase	The Community Hospital – Native Americans Rate Increase reflects a 33.0% increase to reimbursement levels for inpatient and outpatient services to eligible in-state hospitals with high total Medicaid and high Native American utilization and a 13.0% increase to eligible hospitals with high Native American utilization effective January 1, 2022
Trauma Hospital Rate Increase	The Trauma Hospital Rate Increase reflects the following rate increases to reimbursement levels for inpatient and outpatient trauma services for in-state trauma hospitals and developing trauma hospitals: Level I Hospitals: 0.9%; Level II Hospitals: No Adjustment; Level III Hospitals: 13.3%; Level IV Hospitals: 37.0%. Effective January 2022 Sandoval Regional Medical Center has been classified as a Level III Trauma Center and Cibola General has been removed as a Level IV Trauma Center.
Crisis Triage Center (CTC) Adjustment	The Crisis Triage Center (CTC) adjustment effective January 1, 2022 reflects updated provider information and utilization expectations.
Adult Accredited Residential Treatment Center (ARTC)	The Adult Accredited Residential Treatment Center (ARTC) adjustment effective January 1, 2022 reflects updated provider information and utilization expectations.
Minimum Wage effective 1/1/2022	The Minimum Wage effective 1/1/2022 reflects New Mexico's average minimum wage increasing from \$10.50 to \$11.50 per hour effective January 1, 2022.



1. Total Centennial Care Monthly Enrollment

Centennial Care Managed Care Enrollment



2. Total Centennial Care Dollars and Member Months by Program

Aggregate Member Months by Program			
Population	Previous (12 mon)	Current (12 mon)	% Change
Physical Health	5,113,241	5,603,548	10%
Long Term Services and Supports	598,131	611,229	2%
Other Adult Group	3,055,728	3,179,083	4%
Total Member Months	8,767,100	9,393,860	7%

Aggregate Medical Costs by Program			
Programs	Previous (12 mon)	Current (12 mon)	% Change
Physical Health	\$ 1,420,240,534	\$ 1,611,941,696	13%
Long Term Services and Supports	\$ 1,101,079,816	\$ 1,109,137,081	1%
Other Adult Group Physical Health	\$ 1,365,627,603	\$ 1,410,541,846	3%
Behavioral Health - All Members	\$ 534,621,258	\$ 577,533,188	8%
Total Medical Costs	\$ 4,421,569,212	\$ 4,709,153,811	7%

Per Capita Medical Costs by Program (PMPM)			
Programs	Previous (12 mon)	Current (12 mon)	% Change
Physical Health	\$ 277.76	\$ 287.66	4%
Long Term Services and Supports	\$ 1,840.87	\$ 1,814.60	-1%
Other Adult Group Physical Health	\$ 446.91	\$ 443.69	-1%
Behavioral Health - All Members	\$ 60.98	\$ 61.48	1%
Total Medical Costs	\$ 504.34	\$ 501.30	-1%

Aggregate Non-Medical Costs			
Programs	Previous (12 mon)	Current (12 mon)	% Change
Admin, care coordination, Centennial Rewards	\$ 390,964,008	\$ 406,910,598	4%
NMMIP Assessment	\$ 89,643,369	\$ 86,984,425	-3%
Premium Tax - Net of NIMMP Offset	\$ 169,101,857	\$ 210,008,956	24%
Total Non-Medical Costs	\$ 649,709,234	\$ 703,903,979	8%

Estimated Total Centennial Care Costs			
Programs	Previous (12 mon)	Current (12 mon)	% Change
Medical	\$ 4,421,569,212	\$ 4,709,153,811	7%
Non-Medical	\$ 649,709,234	\$ 703,903,979	8%
Total	\$ 5,071,278,446	\$ 5,413,057,791	7%

3. Total Program Medical/Pharmacy Dollars

Aggregate Costs by Service Categories			
Medical/Pharmacy	Previous (12 mon)	Current (12 mon)	% Change
Medical	\$ 3,966,579,792	\$ 4,212,706,774	6%
Pharmacy	\$ 454,989,420	\$ 496,447,037	9%
Total	\$ 4,421,569,212	\$ 4,709,153,811	7%

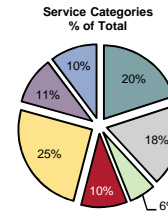
Per Capita Medical Costs by Service Categories (PMPM)			
Medical/Pharmacy	Previous (12 mon)	Current (12 mon)	% Change
Medical	\$ 452.44	\$ 448.45	-1%
Pharmacy	\$ 51.90	\$ 52.85	2%
Total	\$ 504.34	\$ 501.30	-1%

Aggregate Costs by Service Categories			
Service Categories	Previous (12 mon)	Current (12 mon)	% Change
Acute Inpatient	\$ 884,237,753	\$ 764,037,194	-14%
Acute Outp/Phy	\$ 803,286,483	\$ 1,012,777,772	26%
Nursing Facility	\$ 255,582,063	\$ 216,834,240	-15%
Community Benefit/PCO	\$ 446,681,467	\$ 497,223,494	11%
Other Services	\$ 1,117,320,730	\$ 1,220,297,060	9%
Behavioral Health	\$ 459,471,297	\$ 501,537,014	9%
Pharmacy (All)	\$ 454,989,420	\$ 496,447,037	9%
Total Costs	\$ 4,421,569,212	\$ 4,709,153,811	7%

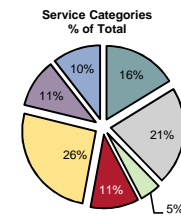
Per Capita Medical Costs by Service Categories (PMPM)			
Service Categories	Previous (12 mon)	Current (12 mon)	% Change
Acute Inpatient	\$ 100.86	\$ 81.33	-19%
Acute Outp/Phy	\$ 91.63	\$ 107.81	18%
Nursing Facility	\$ 29.15	\$ 23.08	-21%
Community Benefit/PCO	\$ 50.95	\$ 52.93	4%
Other Services	\$ 127.44	\$ 129.90	2%
Behavioral Health	\$ 52.41	\$ 53.39	2%
Pharmacy (All)	\$ 51.90	\$ 52.85	2%
Total Costs	\$ 504.34	\$ 501.30	-1%

* Per capita not normalized for case mix changes between periods.

Previous (12 mon) service distribution



Current (12 mon) service distribution

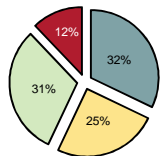


4. Notes

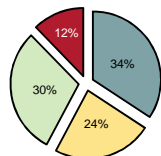
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Centennial Care Medical Expenditures

Previous (Q2CY2020 - Q1CY2021)



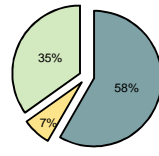
Current (Q2CY2021 - Q1CY2022)



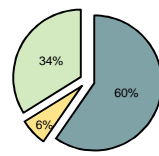
*See above for legend.

Centennial Care Member Months

Previous (Q2CY2020 - Q1CY2021)



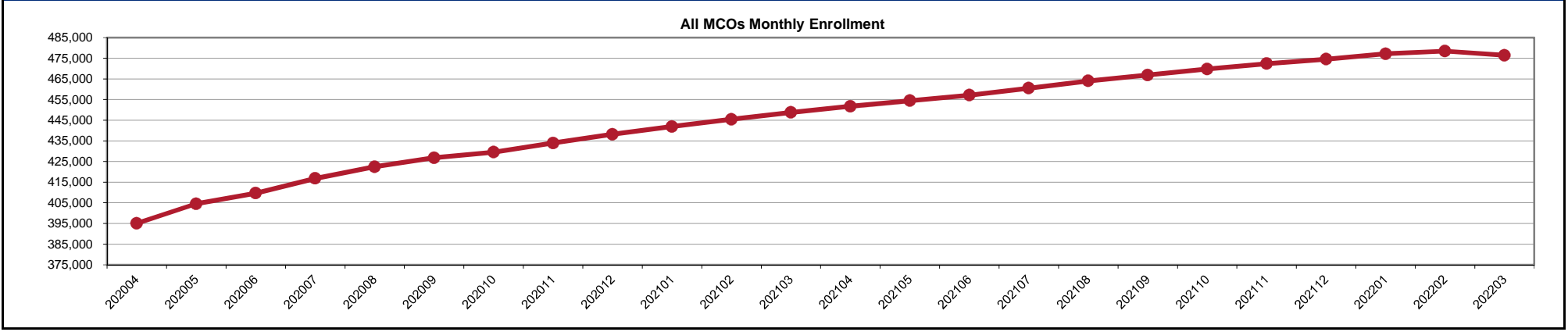
Current (Q2CY2021 - Q1CY2022)



*See above for legend.



1. Total Population Monthly Enrollment



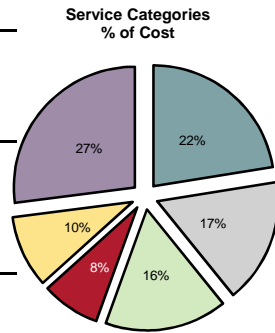
2. Total Population Medical/Pharmacy Dollars

Aggregate Annual Costs

	Previous (12 mon)	Current (12 mon)	% Change
Medical	\$ 1,288,207,173	\$ 1,456,323,775	13%
Pharmacy	\$ 132,033,361	\$ 155,617,921	18%
Total	\$ 1,420,240,534	\$ 1,611,941,696	13%

Aggregate Costs by Service Categories

Service Categories	Previous (12 mon)	Current (12 mon)	% Change
Inpatient (IP)	\$ 412,705,484	\$ 362,222,039	-12%
Outpatient (OP)	\$ 192,149,670	\$ 269,030,671	40%
Physician (PH)	\$ 197,634,839	\$ 263,733,012	33%
Emergency Department (ED)	\$ 82,649,818	\$ 125,652,096	52%
Pharmacy (RX)	\$ 132,033,361	\$ 155,617,921	18%
Other (OTH)	\$ 403,067,361	\$ 435,685,957	8%
Total Population Costs	\$ 1,420,240,534	\$ 1,611,941,696	13%
Per Capita Cost (PMPM)	\$ 277.76	\$ 287.66	4%
Total Member Months	5,113,241	5,603,548	10%

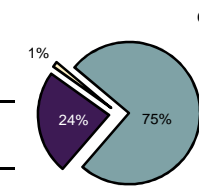


3. Retail Pharmacy Usage (Definitions in Glossary)

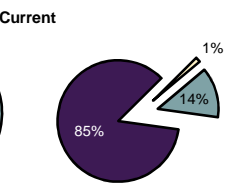
Total Generic / Brand Rx

	Previous Costs (12 mon)	Current Costs (12 mon)	% Change
Brand	\$ 99,285,356	\$ 117,082,017	18%
Generic	\$ 30,544,650	\$ 36,589,158	20%
Other Rx	\$ 2,203,354	\$ 1,946,746	-12%
Total	\$ 132,033,361	\$ 155,617,921	18%

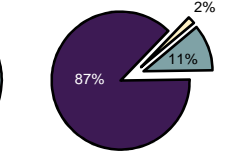
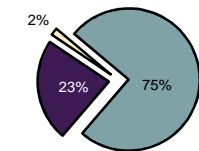
% of Rx Spend



% of Scripts



Previous



* "Other Rx" represents supplies such as diabetic test strips.

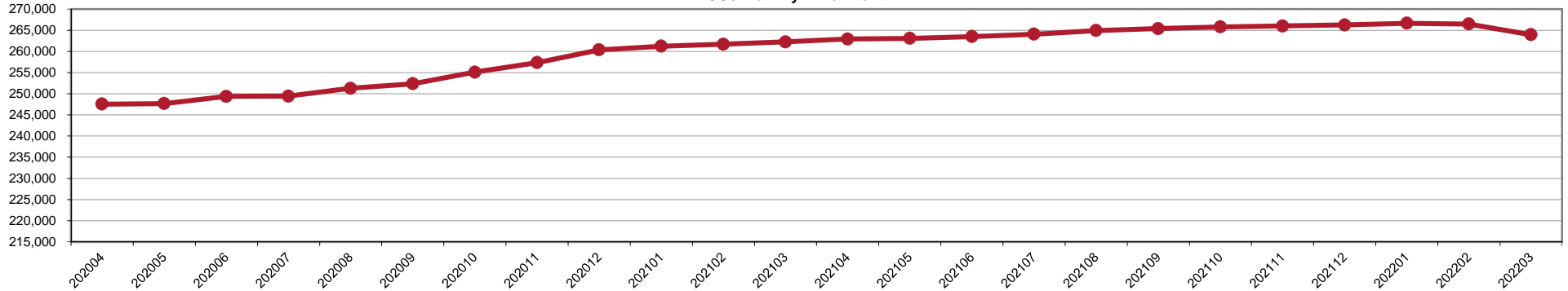
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1. Total Population Monthly Enrollment

All MCOs Monthly Enrollment



2. Total Population Medical/Pharmacy Dollars

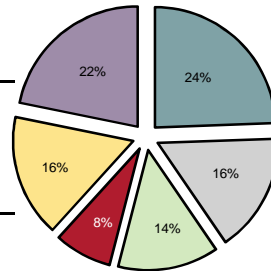
Aggregate Annual Costs

	Previous (12 mon)	Current (12 mon)	% Change
Medical	\$ 1,152,514,649	\$ 1,178,528,581	2%
Pharmacy	\$ 213,112,954	\$ 232,013,265	9%
Total	\$ 1,365,627,603	\$ 1,410,541,846	3%

Aggregate Costs by Service Categories

Service Categories	Previous (12 mon)	Current (12 mon)	% Change
Inpatient (IP)	\$ 392,076,957	\$ 344,618,995	-12%
Outpatient (OP)	\$ 190,720,315	\$ 226,184,479	19%
Physician (PH)	\$ 163,376,024	\$ 191,254,135	17%
Emergency Department (ED)	\$ 95,870,035	\$ 108,900,616	14%
Pharmacy (RX)	\$ 213,112,954	\$ 232,013,265	9%
Other (OTH)	\$ 310,471,319	\$ 307,570,355	-1%
Total Population Costs	\$ 1,365,627,603	\$ 1,410,541,846	3%
Per Capita Cost (PMPM)	\$ 446.91	\$ 443.69	-1%
Total Member Months	3,055,728	3,179,083	4%

Service Categories % of Cost

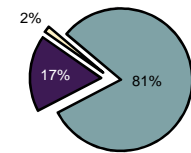


3. Retail Pharmacy Usage (Definitions in Glossary)

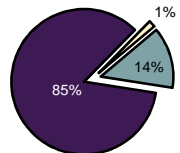
Total Generic / Brand Rx

	Previous Costs (12 mon)	Current Costs (12 mon)	% Change
Brand	\$ 171,912,964	\$ 188,562,015	10%
Generic	\$ 37,332,741	\$ 40,177,773	8%
Other Rx	\$ 3,867,249	\$ 3,273,477	-15%
Total	\$ 213,112,954	\$ 232,013,265	9%

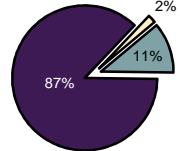
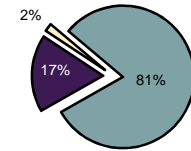
% of Rx Spend



% of Scripts



Previous



* "Other Rx" represents supplies such as diabetic strips.

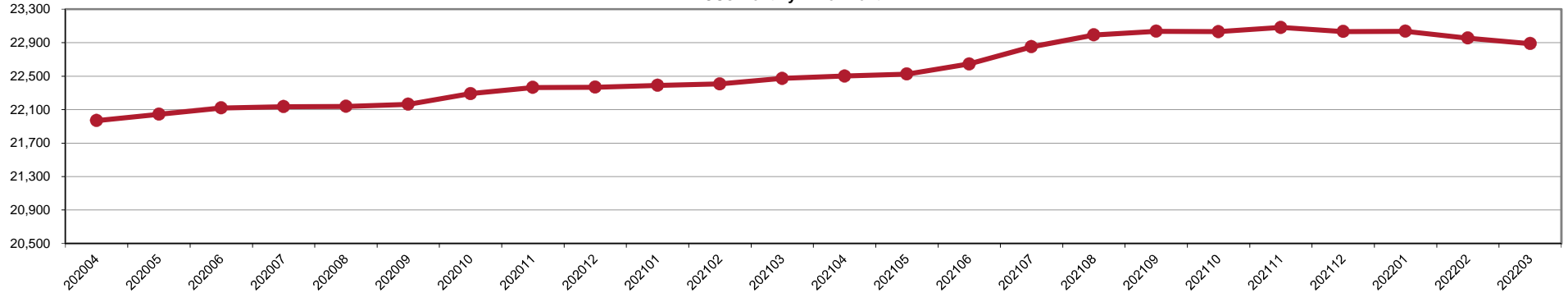
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1. Total Population Monthly Enrollment

All MCOs Monthly Enrollment



2. Total Population Medical/Pharmacy Dollars

Aggregate Annual Costs

	Previous (12 mon)	Current (12 mon)	% Change
Medical	\$ 49,843,033	\$ 46,014,808	-8%
Pharmacy	\$ 512,691	\$ 520,200	1%
Total	\$ 50,355,724	\$ 46,535,008	-8%

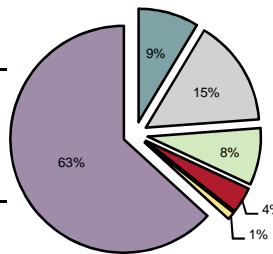
Aggregate Costs by Service Categories

Service Categories	Previous (12 mon)	Current (12 mon)	% Change
Inpatient (IP)	\$ 8,928,543	\$ 4,002,600	-55%
Outpatient (OP)	\$ 8,476,710	\$ 7,076,547	-17%
Physician (PH)	\$ 4,082,038	\$ 3,786,233	-7%
Emergency Department (ED)	\$ 2,030,087	\$ 1,739,796	-14%
Pharmacy (RX)	\$ 512,691	\$ 520,200	1%
Other (OTH)	\$ 26,325,655	\$ 29,409,632	12%
Total Population Costs	\$ 50,355,724	\$ 46,535,008	-8%

Per Capita Cost (PMPM) \$ 188.70 \$ 169.48 -10%

Total Member Months 266,858 274,574 3%

Service Categories % of Cost

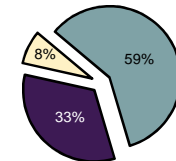


3. Retail Pharmacy Usage (Definitions in Glossary)

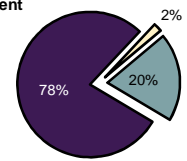
Total Generic / Brand Rx

	Previous Costs (12 mon)	Current Costs (12 mon)	% Change
Brand	\$ 326,317	\$ 308,450	-5%
Generic	\$ 156,865	\$ 172,042	10%
Other Rx	\$ 29,510	\$ 39,709	35%
Total	\$ 512,691	\$ 520,200	1%

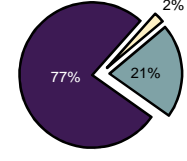
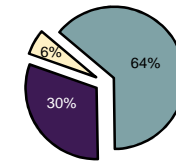
% of Rx Spend



% of Scripts



Previous



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4. Notes

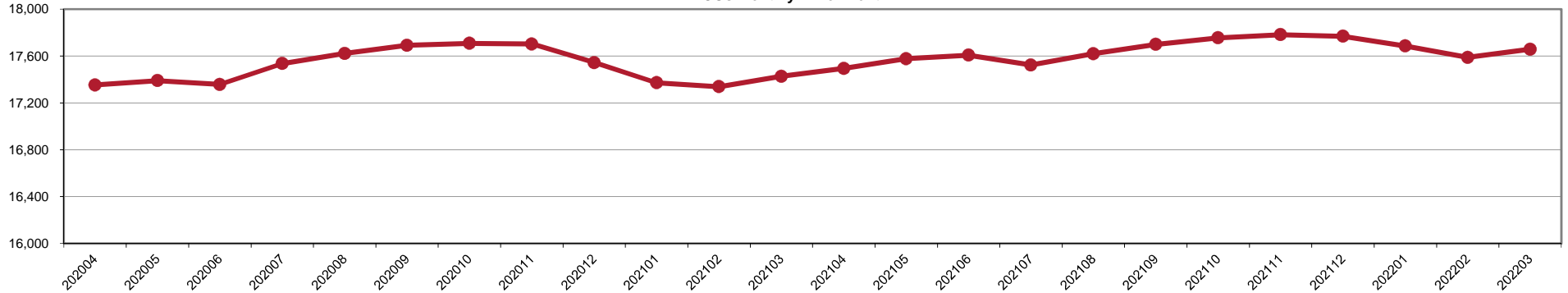
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Utilization and Cost Review

1. Total Population Monthly Enrollment

All MCOs Monthly Enrollment



2. Total Population Medical/Pharmacy Dollars

Aggregate Annual Costs

	Previous (12 mon)	Current (12 mon)	% Change
Medical	\$ 641,349,867	\$ 628,346,274	-2%
Pharmacy	\$ 194,288	\$ 187,456	-4%
Total	\$ 641,544,155	\$ 628,533,730	-2%

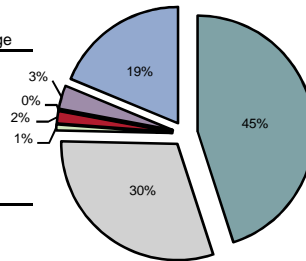
Aggregate Costs by Service Categories

Service Categories	Previous (12 mon)	Current (12 mon)	% Change
Personal Care (PCO)	\$ 253,155,925	\$ 282,922,572	12%
Nursing Facility (NF)	\$ 225,849,560	\$ 190,907,303	-15%
Inpatient (IP)	\$ 14,665,226	\$ 5,062,988	-65%
Outpatient (OP)	\$ 12,883,311	\$ 10,867,138	-16%
Pharmacy (RX)	\$ 194,288	\$ 187,456	-4%
HCBS	\$ 20,261,417	\$ 20,603,247	2%
Other (OTH)	\$ 114,534,428	\$ 117,983,025	3%
Total Population Costs	\$ 641,544,155	\$ 628,533,730	-2%

Per Capita Cost (PMPM) \$ 3,054.39 \$ 2,968.17 (-3%)

Total Member Months 210,040 211,758 1%

Service Categories
% of Cost

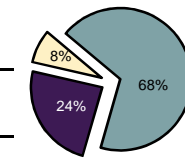


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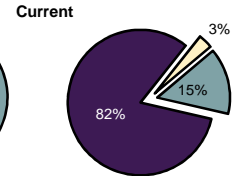
Total Generic / Brand Rx

	Previous Costs (12 mon)	Current Costs (12 mon)	% Change
Brand	\$ 110,890	\$ 128,049	15%
Generic	\$ 61,816	\$ 45,232	-27%
Other Rx	\$ 21,583	\$ 14,174	-34%
Total	\$ 194,288	\$ 187,456	-4%

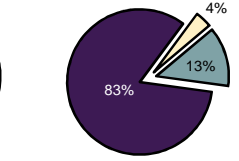
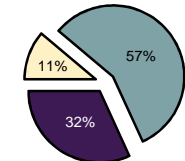
% of Rx Spend



% of Scripts



Previous



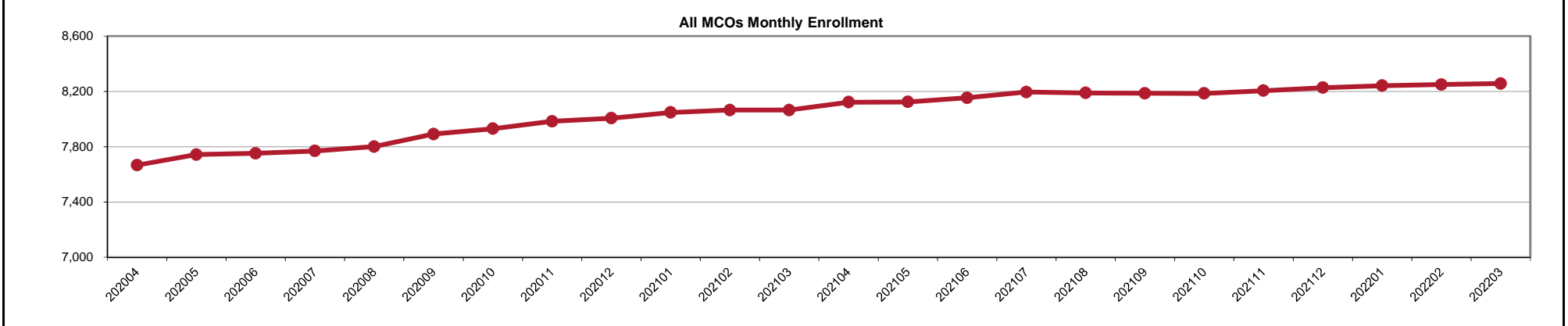
* "Other Rx" represents supplies such as diabetic test strips.

4. Notes

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1. Total Population Monthly Enrollment



2. Total Population Medical/Pharmacy Dollars

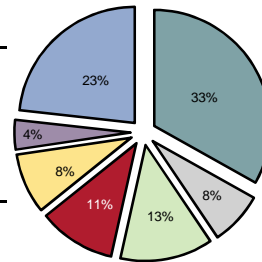
Aggregate Annual Costs

	Previous (12 mon)	Current (12 mon)	% Change
Medical	\$ 295,547,206	\$ 315,497,624	7%
Pharmacy	\$ 30,507,601	\$ 28,994,365	-5%
Total	\$ 326,054,807	\$ 344,491,989	6%

Aggregate Costs by Service Categories

Service Categories	Previous (12 mon)	Current (12 mon)	% Change
Personal Care (PCO)	\$ 103,317,481	\$ 114,103,272	10%
Nursing Facility (NF)	\$ 29,415,829	\$ 25,678,500	-13%
Inpatient (IP)	\$ 51,641,279	\$ 44,535,099	-14%
Outpatient (OP)	\$ 30,551,809	\$ 36,994,013	21%
Pharmacy (RX)	\$ 30,507,601	\$ 28,994,365	-5%
HCBS	\$ 10,717,690	\$ 14,130,307	32%
Other (OTH)	\$ 69,903,117	\$ 80,056,434	15%
Total Population Costs	\$ 326,054,807	\$ 344,491,989	6%
Per Capita Cost (PMPM)	\$ 3,442.30	\$ 3,503.25	2%
Total Member Months	94,720	98,335	4%

Service Categories
% of Cost

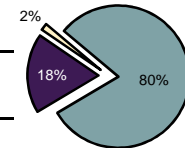


3. Retail Pharmacy Usage (Definitions in Glossary)

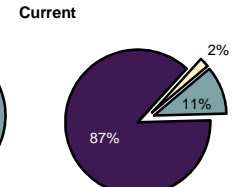
Total Generic / Brand Rx

	Previous Costs (12 mon)	Current Costs (12 mon)	% Change
Brand	\$ 24,580,782	\$ 23,299,806	-5%
Generic	\$ 5,336,730	\$ 5,238,422	-2%
Other Rx	\$ 590,089	\$ 456,138	-23%
Total	\$ 30,507,601	\$ 28,994,365	-5%

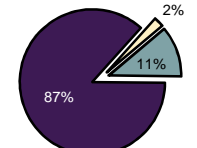
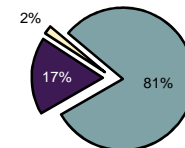
% of Rx Spend



% of Scripts



Previous



* "Other Rx" represents supplies such as diabetic test strips.

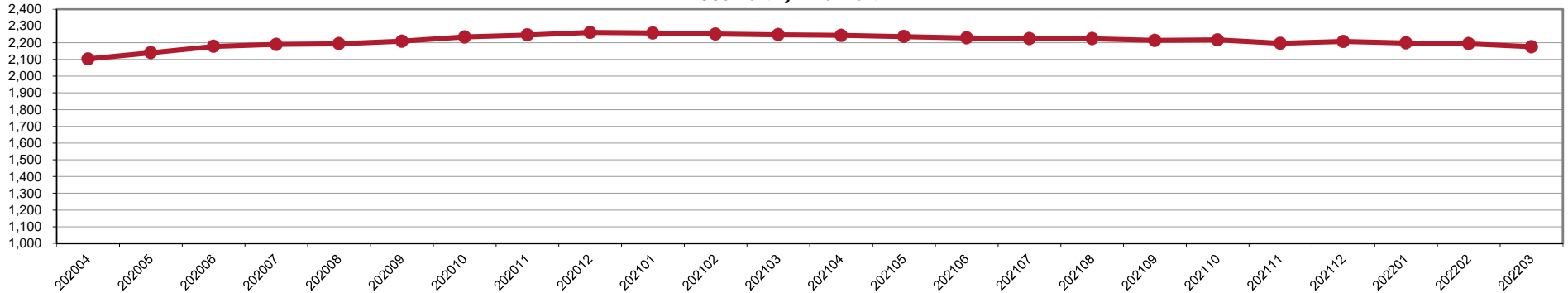
4. Notes

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1. Total Population Monthly Enrollment

All MCOs Monthly Enrollment



2. Total Population Medical/Pharmacy Dollars

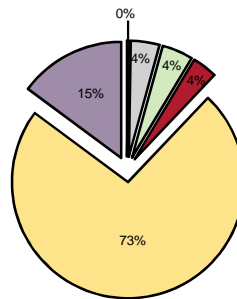
Aggregate Annual Costs

	Previous (12 mon)	Current (12 mon)	% Change
Medical	\$ 79,646,568	\$ 86,458,697	9%
Pharmacy	\$ 3,478,563	\$ 3,117,656	-10%
Total	\$ 83,125,130	\$ 89,576,354	8%

Aggregate Costs by Service Categories

Service Categories	Previous (12 mon)	Current (12 mon)	% Change
Nursing Facility (NF)	\$ 316,673	\$ 248,437	-22%
Inpatient (IP)	\$ 4,220,264	\$ 3,595,472	-15%
Outpatient (OP)	\$ 3,411,767	\$ 3,851,545	13%
Pharmacy (RX)	\$ 3,478,563	\$ 3,117,656	-10%
HCBS	\$ 59,228,954	\$ 65,464,095	11%
Other (OTH)	\$ 12,468,910	\$ 13,299,149	7%
Total Population Costs	\$ 83,125,130	\$ 89,576,354	8%
Per Capita Cost (PMPM)	\$ 3,135.26	\$ 3,372.35	8%
Total Member Months	26,513	26,562	0%

Service Categories % of Cost

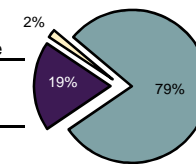


3. Retail Pharmacy Usage (Definitions in Glossary)

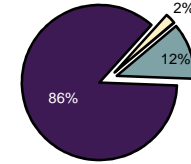
Total Generic / Brand Rx

	Previous Costs (12 mon)	Current Costs (12 mon)	% Change
Brand	\$ 2,612,604	\$ 2,474,781	-5%
Generic	\$ 794,252	\$ 588,120	-26%
Other Rx	\$ 71,707	\$ 54,755	-24%
Total	\$ 3,478,563	\$ 3,117,656	-10%

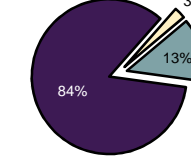
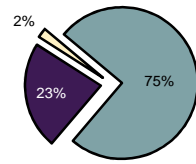
% of Rx Spend Current



% of Scripts Current



Previous



* "Other Rx" represents supplies such as diabetic test strips.

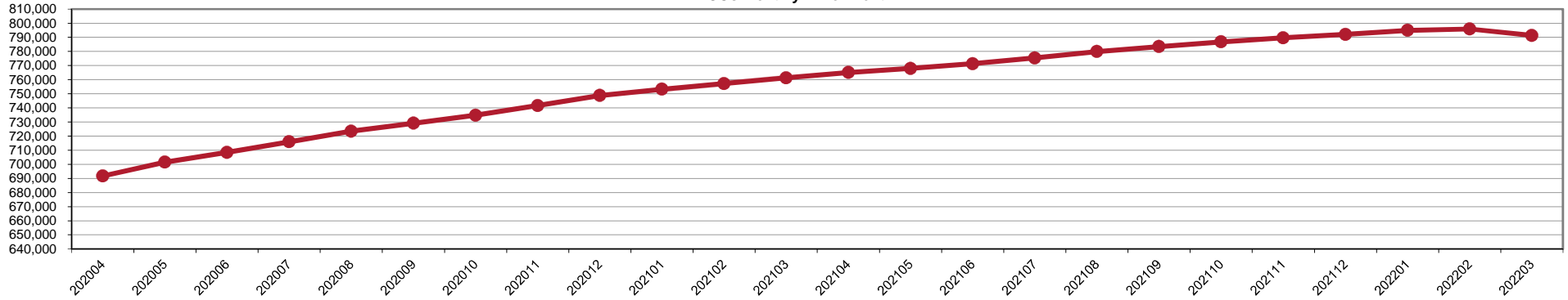
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1. Total Population Monthly Enrollment

All MCOs Monthly Enrollment



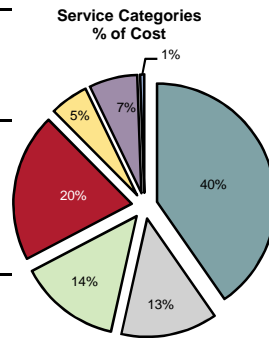
2. Total Population Medical/Pharmacy Dollars

Aggregate Annual Costs

	Previous (12 mon)	Current (12 mon)	% Change
Medical	\$ 459,471,297	\$ 501,537,014	9%
Pharmacy	\$ 75,149,961	\$ 75,996,174	1%
Total	\$ 534,621,258	\$ 577,533,188	8%

Aggregate Costs by Service Categories

Service Categories	Previous (12 mon)	Current (12 mon)	% Change
Outpatient/Clinic (OP/CL)	\$ 193,671,992	\$ 232,964,339	20%
Pharmacy (RX)	\$ 75,149,961	\$ 75,996,174	1%
Res. Treatment Ctr. (RTC)	\$ 84,271,226	\$ 79,807,825	-5%
Behavioral Health Prov (BHP)	\$ 107,003,639	\$ 116,973,649	9%
Core Service Agencies (CSA)	\$ 22,489,705	\$ 30,331,821	35%
Inpatient (IP)	\$ 48,096,305	\$ 38,146,808	-21%
Other (OTH)	\$ 3,938,430	\$ 3,312,571	-16%
Total Population Costs	\$ 534,621,258	\$ 577,533,188	8%



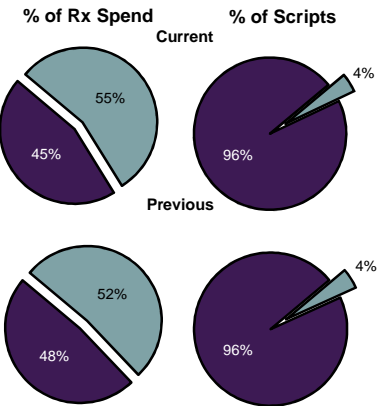
Per Capita Cost (PMPM) \$ 60.98 \$ 61.48 1%

Total Member Months 8,767,100 9,393,860 7%

3. Retail Pharmacy Usage (Definitions in Glossary)

Total Generic / Brand Rx

	Previous Costs (12 mon)	Current Costs (12 mon)	% Change
Brand	\$ 38,920,176	\$ 41,851,751	8%
Generic	\$ 36,229,785	\$ 34,144,423	-6%
Total	\$ 75,149,961	\$ 75,996,174	1%



4. Notes

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